



SAN FRANCISCO
STATE UNIVERSITY

University Budget Committee

Thursday, August 27, 2020

Welcome from co-chairs

Jeff Wilson

Interim Vice President & CFO
Administration & Finance

Jennifer Summit

Provost and Vice President
Academic Affairs

Today's Agenda:

Approval of minutes from August 6, 2020

VP Wilson

Opening Remarks from President Mahoney

President Mahoney

2020-2021 Budget status

(funding gap, strategies: enrollment, workforce reductions)

VP Wilson/AVP Williams

2020-2021 UBC priority: planning for 2021-2022

President Mahoney

**UBC governance: process, membership, campus
community engagement and input**

VP Summit

Open Forum (ten minutes; three-minute limit per speaker)

Adjournment.

Next meeting Thursday, September 24th, 10:00 AM – 12:00 PM

* all meeting notices posted to CampusMemo

* meeting materials posted to the UBC webpage later: <https://adminfin.sfsu.edu/ubc>

Approval of August 6th Meeting Minutes

(UBC Members to voice approval)

Opening Remarks

President Lynn Mahoney

**2020-2021 Budget status
Funding gap, strategies:
enrollment, workforce reductions**

Jeff Wilson

Interim Vice President & CFO

Ingrid C. Williams

Associate Vice President
Human Resources

Administration & Finance

Enrollment & Revenue Scenarios

Three scenarios for annualized enrollments and revenue forecasts:

- Current planning scenario = **8.4%** decline from Chancellor's Office target
- Scenario 1 = **6.7%** decline from Chancellor's Office target
- Scenario 2 = **4.5%** decline from Chancellor's Office target

Enrollment & Revenue Scenarios

Revenue risks

Two conditions have created revenue risks associated with these increased enrollments:

- The non-resident and resident mix has significantly changed from historical trends. Revenue forecasts rely heavily on historical trends. The current impact is projected to be \$1.0 million.
- The campus has not cancelled students' registrations due to non-payment. This creates revenue risk since a higher portion of currently registered students will not show up and not pay their tuition. The current impact is estimated to be \$1.0 million.

Enrollment & Tuition Revenue Scenarios

Dollars in thousands

	Current Planning Scenario	Scenario 1	Scenario 2
Chancellor's Office target	24,582	24,582	24,582
Campus planning target	22,523	22,932	23,486
Variance (number) to target	(2,059)	(1,650)	(1,096)
Variance (percentage) to target	-8.4%	-6.7%	-4.5%
Projected revenue	\$154,924	\$157,737	\$160,202
Incremental difference	-	2,813	5,278
Additional revenue risks	-	(2,000)	(2,000)
Net additional revenue	-	\$813	\$3,278

Current Planning Scenario

Dollars in millions

This is before any actions are included (i.e. hiring chill, reduced operating expenses, and other savings) in the budget plan.

		20-21 Budget
+	State appropriation	\$179.9
+	Tuition + revenue ¹	185.5
-	Expenses	406.5
=	Deficit	(\$41.1)

¹Enrollment forecast = 8.4% below FTE target

Balancing the 2020-2021 budget – Current Scenario

Dollars in millions

Deficit	\$41.1
Savings from vacant positions as a result of the hiring chill (salaries + benefits)	14.3
Savings from reduced student assistant wages	1.7
Savings from lower operating expenses	2.6
Utilities savings due to reduced use of buildings	1.9
Savings from postponing deferred maintenance funding	2.3
Increase in liability/risk pool costs	(1.4)
Total adjustments from actions already taken	21.4
Use of campus reserves	7.8
Savings from workforce reductions (salaries + benefits)	11.9
2020 – 2021 balanced budget	\$0.0

Scenario 1

Dollars in millions

This is before any actions are included (i.e. hiring chill, reduced operating expenses, and other savings) in the budget plan.

		20-21 Budget
+	State appropriation	\$179.9
+	Tuition + revenue ¹	186.3
-	Expenses	406.5
=	Deficit	(\$40.3)

¹Enrollment forecast = 6.7% below FTE target

Balancing the 2020-2021 budget – Scenario 1

Dollars in millions

Deficit	\$40.3
Savings from vacant positions as a result of the hiring chill (salaries + benefits)	14.3
Savings from reduced student assistant wages	1.7
Savings from lower operating expenses	2.6
Utilities savings due to reduced use of buildings	1.9
Savings from postponing deferred maintenance funding	2.3
Increase in liability/risk pool costs	(1.4)
Total adjustments from actions already taken	21.4
Use of campus reserves	7.8
Savings from workforce reductions (salaries + benefits)	11.1
2020 – 2021 balanced budget	\$0.0

Scenario 2

Dollars in millions

This is before any actions are included (i.e. hiring chill, reduced operating expenses, and other savings) in the budget plan.

		20-21 Budget
+	State appropriation	\$179.9
+	Tuition + revenue ¹	188.7
-	Expenses	406.5
=	Deficit	(\$37.9)

¹Enrollment forecast = 4.5% below FTE target

Balancing the 2020-2021 budget – Scenario 2

Dollars in millions

Deficit	\$37.9
Savings from vacant positions as a result of the hiring chill (salaries + benefits)	14.3
Savings from reduced student assistant wages	1.7
Savings from lower operating expenses	2.6
Utilities savings due to reduced use of buildings	1.9
Savings from postponing deferred maintenance funding	2.3
Increase in liability/risk pool costs	(1.4)
Total adjustments from actions already taken	21.1
Use of campus reserves	7.8
Savings from workforce reductions (salaries + benefits)	8.7
2020 – 2021 balanced budget	\$0.0

**2020-2021 UBC priority:
Planning for 2021-2022**

**Remarks from
President Lynn Mahoney**

**UBC governance:
Process, membership, campus community
engagement and input**

(dialogue with UBC members)

Jennifer Summit
Provost and Vice President

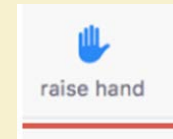
Academic Affairs

PUBLIC OPEN FORUM

three minutes per speaker

Please:

- ✓ "Raise your Hand" (*found on your Participants menu, lower left corner*)
*Unmute yourself when called upon to speak. For transparency, please begin with your **name, title, department or campus affiliation**, then Mute when finished, to reduce noise*
- ✓ Limit to one question, so everyone has a chance to speak, with time for response.
You can "Raise your Hand" again with a follow up question, if time allows.
- ✓ Thank you for sharing this space respectfully with our community members ~





SAN FRANCISCO
STATE UNIVERSITY



We appreciate your interest
in our University's
budget process and
the service of our UBC
members and guests,
in support of our students,
and all our Gator families

Check our UBC webpage for presentation materials
and meeting updates:

<https://adminfin.sfsu.edu/ubc>