



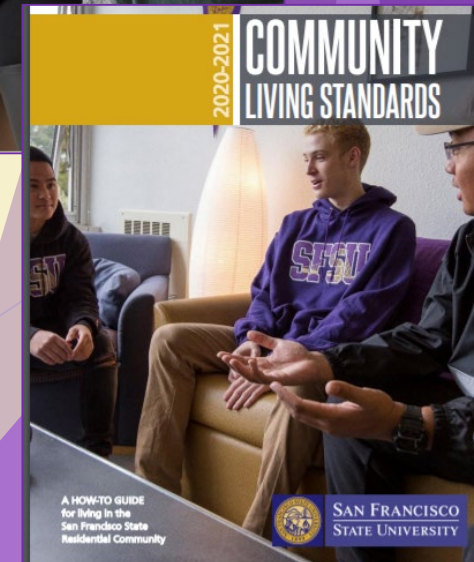
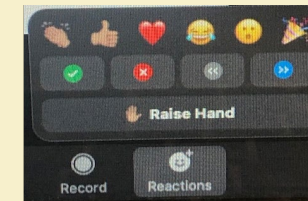
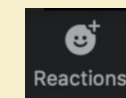
SAN FRANCISCO
STATE UNIVERSITY

University Budget Committee

Thursday, August 26, 2021

Welcome!

- Members: please “rename” yourself as “Member, Name”
- All: Please use the “raise hand” function for questions, under Reactions →
- Public forum is at approx. 11:40 a.m.
- We will do our best to address questions posted in the Chat
- Today’s presentation will be posted to the UBC webpage later today



SAN FRANCISCO
STATE UNIVERSITY

Welcome from UBC co-chairs

Jeff Wilson
CFO & Vice President
Administration & Finance

Jennifer Summit
Provost & Vice President
Academic Affairs

Today's Agenda:

- 1. Welcome**
 - UBC current and new member introductions
 - Ways UBC welcomes your feedback
 - 2. Minutes Approval (May 20 & 28)**
 - 3. President's Message**
 - 4. Presentation:**
 - 2021-2022 Enrollment Projections
 - open for public comment
 - 5. Budget Update – update of '21-'22 budget**
 - open for public comment
 - 6. Updates/Informational Item:**
 - HEERF update
 - 7. Transparency topic:**
 - Chargebacks: Part 1 (postponed)
 - 8. Action Item: (none at this time)**
 - 9. Public Forum**
- UBC co-chairs
UBC Steering Committee
VP Wilson
President Lynn Mahoney

Lynch/Sujitparapitaya/Way

VP Wilson/Elena Stoian

Jay Orendorff

VP Wilson

ALL

Welcome (and Welcome Back)

All UBC member introductions (including new UBC voting members):

Benjamin Kumli, Faculty, Recreation, Parks, Tourism & Holistic Health Department, HSS

Jamillah Moore, Vice President, Student Affairs & Enrollment Management

Akm Newaz, Faculty, Physics & Astronomy, COSE

Eugene Sivadas, Dean, Lam Family College of Business

Genie Stowers, Faculty, Public Administration Program/School of Public Affairs & Civic Engagement

Ways you can dialogue with UBC and share your thoughts:

1. **UBC meetings:** attend and participate in the public forum
2. **Office Hours:** virtual UBC member/peer-hosted Office Hours will resume this Fall – dates will be posted to the UBC webpage
3. **By email:** ubc@sfsu.edu (will be shared with Steering Committee)
4. **Personally:** Reach out to a member you may be most comfortable with and they can share their knowledge or bring your input back to the UBC
5. **UBC webpage “Feedback” button:**

<https://adminfin.sfsu.edu/ubc>

University Budget Committee

Purpose of the Committee:
The University Budget Committee (“UBC”) is charged with serving as a deliberative body that provides the San Francisco State University President with ongoing advice and recommendations related to budget policy, planning, and assessment. The UBC aims to ensure that the University’s priorities are reflected in its budget through coordinated consultation, discussion, education, and outreach to the University community. The UBC is comprised of SF State faculty, staff, students and administrators. Members of the UBC, with a shared commitment to transparency in fiscal decision-making, serve to inform the University and community about budget matters, and bring concerns of the students, faculty and staff to the administration.
The UBC generally meets monthly, and holds additional meetings as needed. Meeting dates are posted below and published in CampusMemo. All meetings are open to the public.

Future UBC Meetings
All UBC meetings are held via Zoom until further notice:

- Feb 25, 2021, Thursday, 9:00 am - 12:00 pm via Zoom
- March 18, 2021, 1:00 pm - 3:00 pm via Zoom
- Apr 29, 2021, Thursday, 10:00 am - 12:00 pm via Zoom
- May 20, 2021, Thursday, 10:00 am - 12:00 pm via Zoom
- Jun 17, 2021, Thursday, 10:00 am - 12:00 pm via Zoom

UBC meetings are open to the campus community. Dates and times are subject to change. If you wish to attend a meeting as a guest, or have other questions about the UBC, please email ubc@sfsu.edu.

University Budget Committee Charge

- UBC Charge (as of 9.16.20)

Commitment to Budget Transparency



We want to hear from you
Submit feedback and questions about the university budget.
Feedback and Questions

Approval of May 20th and May 28th Meeting Minutes

President Lynn Mahoney

Presentation:

2021-2022 Enrollment Projections

Katie Lynch

Senior Associate Vice President, Enrollment Management
Student Affairs & Enrollment Management

Sutee Sujitparapitaya

Associate Provost, Institutional Analytics
Academic Affairs

Lori Beth Way

Dean, Undergraduate Education & Academic Planning
Academic Affairs



Enrollment Update

*University Budget Committee Meeting
August 26, 2021*

*By Sutee Sujitparapitaya
Associate Provost, Institutional Analytics*

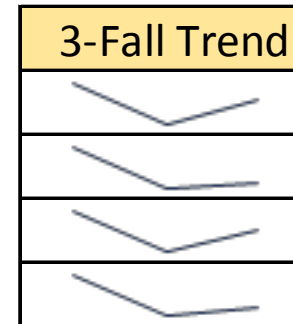
*Katie Lynch
Senior AVP, Enrollment Management*

*Lori Beth Way
Dean, Undergraduate Education and Academic Planning*

New Student (*Headcount*) Enrollment by Resident Area

(as of August 23, 2021 – 1ST Day of Instructions)

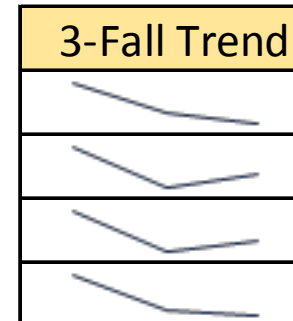
First-time Freshmen			
	Fall 2019	Fall 2020	Fall 2021
Bay Area + Northern CA	2,186	1,787	2,020
Southern CA	1,114	778	833
Central CA	255	155	210
Non-Resident+International	188	83	108



F21 vs. F20
13%
7%
35%
30%

F21 vs. F19
-8%
-25%
-18%
-43%

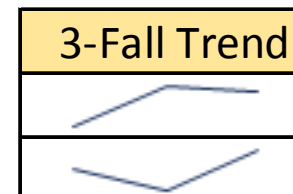
New UG Transfers			
	Fall 2019	Fall 2020	Fall 2021
Bay Area + Northern CA	2,465	2,194	2,094
Southern CA	729	549	611
Central CA	201	148	163
Non-Resident+International	224	149	135



F21 vs. F20
-5%
11%
10%
-9%

F21 vs. F19
-15%
-16%
-19%
-40%

New Graduate Students			
	Fall 2019	Fall 2020	Fall 2021
CA Resident	802	918	902
Non-Resident+International	133	92	171



F21 vs. F20
-2%
86%

F21 vs. F19
12%
29%

Fall Enrollment (*Headcount*) Trend + Fall 2021 Projection

(as of August 23, 2021 – 1ST Day of Instructions)

		<i>Point-to-point Comparison (August 23 - 1st Day Instructions)</i>		
		Fall 2019	Fall 2020	Fall 2021
New Students	1st Time Freshmen	3,676	2,733	3,095
	New UG Transfers	3,640	3,043	3,002
	New Pbac	126	124	116
	1st Time Graduates	947	1,028	1,100
	Total	8,389	6,928	7,313

Fall 2021 Projection		
Worse	Middle	Best
2,504	3,123	3,436
2,825	3,000	3,530
120	125	130
920	1,063	1,133
6,369	7,311	8,228

		Fall 2019	Fall 2020	Fall 2021
Continuing Students	Undergraduates	17,799	17,723	16,549
	2BA/Pbac	159	203	216
	Graduates	1,741	1,753	1,854
	Total	19,699	19,679	18,619

Worse	Middle	Best
16,677	16,848	17,120
155	191	232
1,898	1,906	1,930
18,730	18,945	19,282


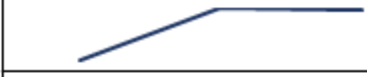


		Fall 2019	Fall 2020	Fall 2021
Total		28,088	26,607	25,932

Worse	Middle	Best
25,099	26,257	27,510

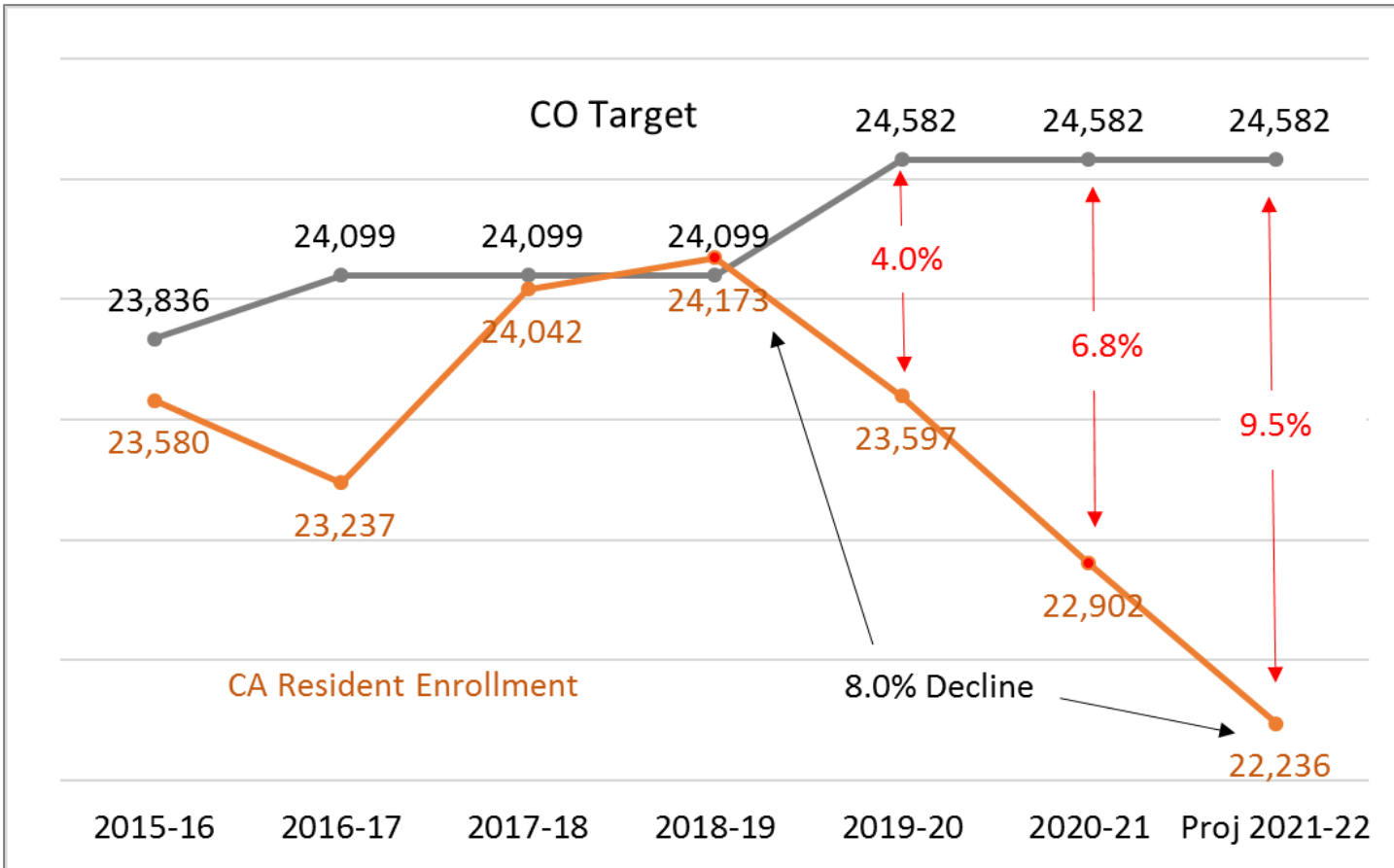
Summer (*Headcount*) Enrollment

(as of August 17)

4

	Summer 2019	Summer 2020	Summer 2021		
Undergraduates	6,047	7,387	6,923		
2BA/Pbac	55	93	92		
Graduates	575	582	640		
Total	6,677	8,062	7,655		

CA Resident Enrollment (FTEs)

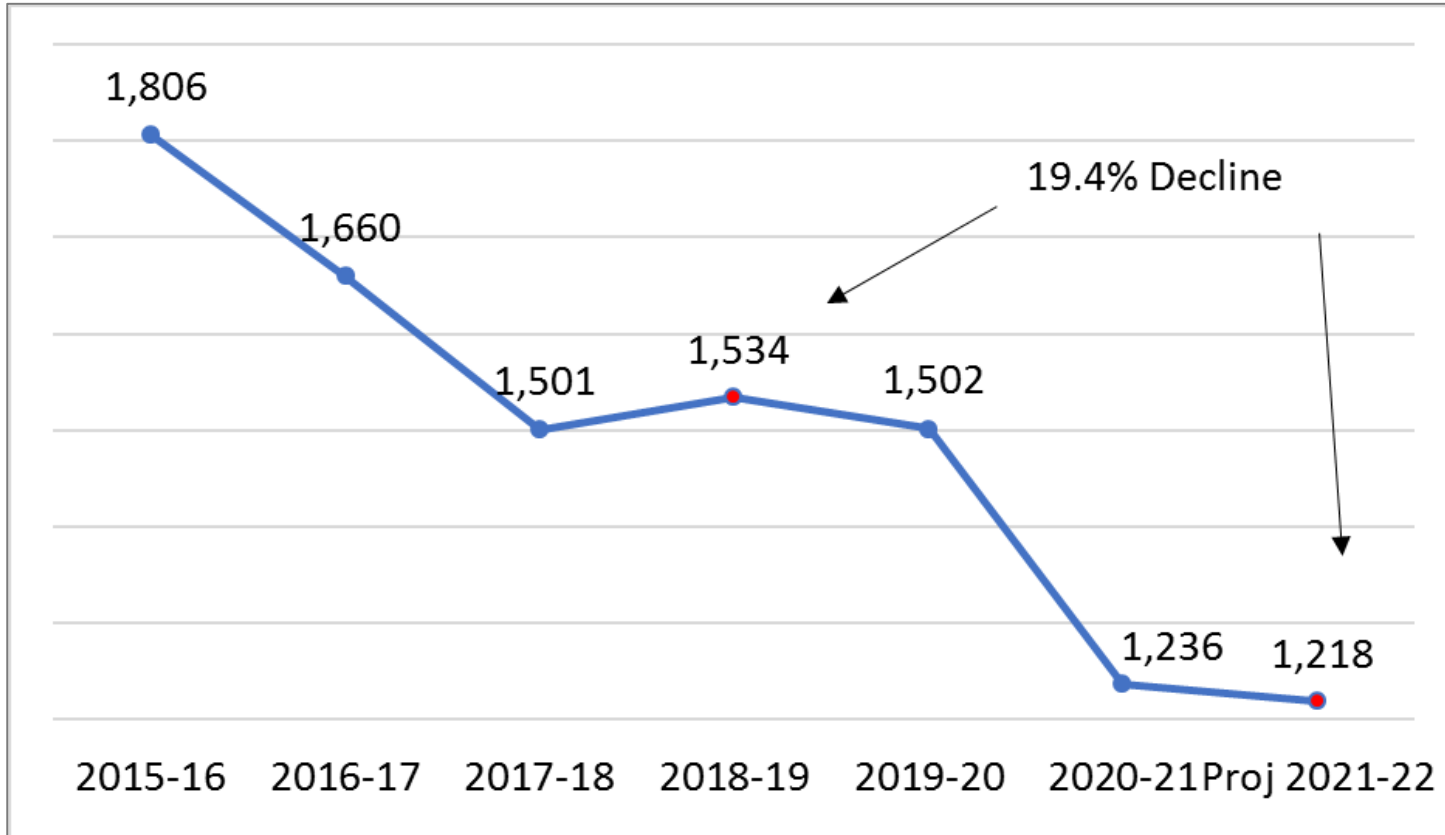


	CO Target	CA Resident FTEs	% +/- CO Res Target	% Change (Year to Year)
2015-16	23,836	23,580	-1.1%	
2016-17	24,099	23,237	-3.6%	-1.5%
2017-18	24,099	24,042	-0.2%	3.5%
2018-19	24,099	24,173	0.3%	0.5%
2019-20	24,582	23,597	-4.0%	-2.4%
2020-21	24,582	22,902	-6.8%	-2.9%
Proj 2021-22	24,582	22,236	-9.5%	-2.9%

- CA resident enrollment (FTEs) had dropped 8.0% for the last 3 years (between 2018-2019 and 2021-2022)
- Based on CY 2021-22 projection (Middle Case Scenario), we will come about 9.5% below the assigned target.

- CO Target = Chancellor's Office assigned target for CA residents
- FTES = Full-time Equivalent Students: 1 FTES = 15 credits per semester for undergrads and 12 for graduates
- CY 2021-22 Projection

Non- CA Resident Enrollment (FTES)



	Non-Resident FTES	% Change (Year to Year)
2015-16	1,806	
2016-17	1,660	-8.1%
2017-18	1,501	-9.6%
2018-19	1,534	2.2%
2019-20	1,502	-2.1%
2020-21	1,236	-17.7%
Proj 2021-22	1,218	-1.4%

- Non-resident enrollment continued to decline (5 out of last 6 years).
- Significant declined – 17.7% last year alone *and* 1.4% this year.

• Non-CA Residents = Outside CA Students + Internationals

Big Picture

7

- The gap between the CO target and our FTE continues to grow
- Smaller incoming student cohorts over time have shrunk the total student body
- We graduated the 2nd largest class in University history this year which is awesome but now we see impact on the student body from both sides
- Strategic work is required to improve enrollment over time
 - Challenges: Demographics, CC enrollment, competitor landscape
 - Strategy: SEAC, EAB Engagement, SMC Marketing Strategy, SSGI
 - Triage: Specific student population engagement and outreach

Incoming Student Takeaways

8

- Graduate enrollment is seeing growth and anticipates being **up** 3-4%
 - We remain over a 1,000 students down from grad enrollment 10 years ago
- Freshman enrollment will be **up** over last year, likely between 8% and 12% (245 to 345 students).
 - Challenges: Block enroll risk analysis, vax drop/COVID-19 policy
- Transfer enrollment will be **level** or **down** from last year.
 - Challenge: Behavior of LDT, process change impact, vax drop/COVID-19 policy, impact on spring #s
- Speculation: Enrollment trends at CCs, face to face class availability, pandemic persistence, limited in-person visit opportunities, housing, competitor waitlist decisions
- What can be done: Permission number responsiveness, spring student engagement

Continuing Student Takeaways

9

- The smaller cohorts over the last couple of years reduce our overall student headcount
- Our spring-to-fall persistence rate is similar to last year, which is **up** over fall 2019 (68.4% versus 66.5%)
 - Challenges: Drop for non-vax, COVID-19 policy
- Registration rate flattened with announcement of COVID-19 policy
- Drop for non-compliance with COVID-19 policy impacting headcount, but mostly FTE
- What can be done: Permission number responsiveness, student engagement and spring registration encouragement

Immediate Efforts Underway

10

- Continuing Students
 - Student HEERF fund authorization process
 - Streamlining of re-admission process
 - Digital registration campaigns

- Incoming Spring Students
 - Re-engagement campaign: direct mail and outreach to admitted/not enrolled for spring applications
 - In-person event planning and engagement
 - Digital yield campaigns

Presentation:

2021-2022 Budget Update

Jeff Wilson

CFO & Vice President
Administration & Finance

Elena Stoian

Executive Director
Budget Administration & Operations
Administration & Finance



University Budget Update

August 26, 2021

San Francisco State University
University Budget Committee

University Budget Update

Contents

1. Introduction
2. 2020 – 2021 Performance
3. 2021 – 2022 Working Budget

University Budget Update

Contents

- 1. Introduction**
2. 2020 – 2021 Performance
3. 2021 – 2022 Working Budget

University Budget Update

Introduction

University Budget Update

Contents

1. Introduction
- 2. 2020 – 2021 Performance**
3. 2021 – 2022 Working Budget

University Budget Update

2020 – 2021 Performance

1. Overview
2. Review 2020 – 2021 Budget
3. 2020-2021 Performance (Budget to Actuals)
4. 3-year Performance Review
5. Carryforwards and Reserves
6. Analysis
7. Questions and Discussion

University Budget Update

2020 – 2021 Performance

1. Overview

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University Budget Update – 2020-2021 Performance Review

Overview

Terminology

Budget = final 2020-2021 budget (“Plan”)

Actuals = final 2020-2021 recorded balances

Performance = simply compares budget to actuals; how did we actually do compared to our plan?

SFCMP/Campus = campus operations (no self-supports, no 501 c3 auxiliaries)

(Note abbreviations: AAF = Academic Affairs, A&F = Administration & Finance, OP = Office of the President, SAEM = Student Affairs and Enrollment Management, UA = Univ. Advancement, UE = Univ. Enterprises, UW = University Wide)

University Budget Update – 2020-2021 Performance Review

2020 – 2021 Performance

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- 2. Review 2020 – 2021 Budget**
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University Budget Update – 2020-2021 Performance Review

Budget - General Operating Fund – SFCMP (campus)

	2020-2021 Final Budget
Resources (State Allocation + Revenues)	\$368,003
Expenditures	<u>380,185</u>
Surplus/(Deficit)	(\$12,117)

University Budget Update – 2020-2021 Performance Review

Actuals - General Operating Fund – SFCMP (campus)

	2020-2021 Final Actuals
Resources (State Allocation + Revenues)	\$363,905
Expenditures	<u>367,501</u>
Surplus/(Deficit)	(\$3,596)

University Budget Update – 2020-2021 Performance Review

Performance - General Operating Fund – SFCMP (campus)

	2020-21 Budget	2020-21 Actuals	\$ Variance	% Variance
Resources (State Allocations + Revenues)	\$368,003	\$363,905	(\$4,098)	-1%
Expenditures	380,120	367,501	(\$12,619)	-3%
Surplus/(Deficit)	(\$12,117)	(\$3,596)	\$8,520	-70%

University Budget Update – 2020-2021 Performance Review

Performance - General Operating Fund – SFCMP (campus)

Resources

	FY2020-21 Budget	FY2020-21 Actuals	\$ Variance	% Variance
Resources	\$368,003	\$363,905	(\$4,098)	-1%

This is a negative variance. Resources were **\$4 million**, or **1%**, less than budgeted.

University Budget Update – 2020-2021 Performance Review

Performance - General Operating Fund – SFCMP (campus)

Resources

	2020-21 Budget	2020-21 Actuals	\$ Variance	% Variance
State Allocation	\$179,928	\$176,902	(\$3,026)	-2%
Higher Ed Fees	175,853	173,100	(2,754)	-2%
Other Financial Sources	12,222	13,903	1,682	14%
Total Revenue	\$368,003	\$363,905	(\$4,098)	-1%

University Budget Update – 2020-2021 Performance Review

Performance - General Operating Fund – SFCMP (campus)

Resources

Factors driving revenue performance:

1. Retirement adjustment to state allocation
2. Non-resident enrollment lower performance than planned
3. Short-term financial investment performance higher than expected

University Budget Update – 2020-2021 Performance Review

Performance - General Operating Fund – SFCMP (campus)

Expenses

	FY2020-21 Budget	FY2020-21 Actuals	\$ Variance	% Variance
Expenditures	\$380,120	\$367,501	(\$12,619)	-3%

This is a positive variance. Expenditures were **\$12.6 million**, or **3%**, less than budgeted.

University Budget Update – 2020-2021 Performance Review

Performance - General Operating Fund – SFCMP (campus) Expenses

	FY2020-21 Budget	FY2020-21 Actuals	\$ Variance	% Variance
Salaries and wages	\$201,290	\$194,265	(\$7,025)	-3%
Benefits	102,017	99,102	(\$2,916)	-3%
Operating Expenses	76,813	74,135	(\$2,678)	-3%
Total Expenses	\$380,120	\$367,501	(\$12,619)	-3%

University Budget Update – 2020-2021 Performance Review

Performance - General Operating Fund – SFCMP (campus)

Cabinets	2020-2021 Budget	2020-2021 Actuals	\$ Variance	% Variance
Academic Affairs	\$227,872	\$220,675	(\$7,197)	-3%
Administration & Finance	48,496	46,124	(2,372)	-5%
Office of the President	2,136	1,919	(216)	-10%
Student Affairs & Enrollment Mgt	29,294	26,581	(2,713)	-9%
University Advancement	8,207	7,939	(268)	-3%
University Enterprise	3,191	3,109	(82)	-3%
University Wide	60,924	61,154	(230)	0%
Total expenses	\$380,120	\$367,501	(\$12,619)	-3%

University Budget Update – 2020-2021 Performance Review

Performance - General Operating Fund – SFCMP (campus)

Expenses

1. Salary vacancy factor
2. Benefits associated with vacant positions
3. Lower volume of commodity supplies purchase and ongoing operational contract cost renegotiation

University Budget Update – 2020-2021 Performance Review

2020 – 2021 Performance

1. Overview
2. Review 2020 – 2021 Budget
3. 2020-2021 Performance (Budget to Actuals)
- 4. 3-year Performance Review**
5. Carryforwards and Reserves
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7. Questions and Discussion

University Budget Update – 2020-2021 Performance Review

3-year Performance Review

	2018-2019 Budget	2019-2020 Budget	2020-2021 Budget
Resources	\$377,419	\$395,701	\$368,003
Salaries and wages	204,909	214,540	201,290
Benefits	100,184	106,440	102,017
Operating expenses	72,326	80,916	76,813
Expenditures	377,419	401,896	380,120
Surplus/(Deficit)	\$0	(\$6,196)	(\$12,117)

University Budget Update – 2020-2021 Performance Review

3-year Performance Review

	2018-2019 Actuals	2019-2020 Actuals	2020-2021 Actuals
Resources	\$380,783	\$399,015	\$363,905
Salaries and wages	199,549	209,385	194,265
Benefits	98,015	104,444	99,102
Operating expenses	87,657	80,386	74,135
Expenditures	\$385,221	\$394,215	\$367,501
Surplus/(Deficit)	(\$4,438)	\$4,800	(\$3,596)

University Budget Update – 2020-2021 Performance Review

3-year Performance Review

SFCMP		2018-19	2019-20	2020-21
Revenues	Budget	377,419	395,701	368,003
Revenues	Actuals	380,783	399,015	363,905
Revenues	Variance	+\$3,364	+\$3,314	-(\$4,098)
Expenditure	Budget	377,419	401,896	380,120
Expenditure	Actuals	385,221	394,215	367,501
Expenditure	Variance	-\$7,802	+(\$7,682)	+(\$12,619)
Surplus/(Deficit)	Budget	0	-6,196	-12,117
Surplus/(Deficit)	Actuals	(4,438)	4,800	-3,596
Surplus/(Deficit)	Variance	-(\$4,438)	+\$10,996	+(\$8,520)

University Budget Update – 2020-2021 Performance Review

3-year Performance Review

2018 – 2019	2019 – 2020	2020 - 2021
<p>Actual revenues exceeded budgeted revenues; that is a positive variance.</p>	<p>Actual revenues exceeded budgeted revenues; that is a positive variance.</p>	<p>Actual revenues were less than budgeted revenues; that is a negative variance.</p>
<p>Actual expenses exceeded budgeted expenses; that is a negative variance.</p>	<p>Actual expenses were less than budgeted expenses; that is a positive variance.</p>	<p>Actual expenses were less than budgeted expenses; that is a positive variance.</p>
<p>Actual expenses exceeded actual revenues resulting in an actual deficit. This is a negative variance.</p>	<p>Actual revenues exceeded actual expenses resulting in an actual surplus. This is a positive variance.</p>	<p>Actual revenues were less than actual expenses resulting in a deficit. However the actual deficit was less than the budgeted deficit.</p>

University Budget Update – 2020-2021 Performance Review

3-year Performance Review – considerations

1. Campus-level operating fund data may not reflect division- and unit-level budget, actuals, and performance.
2. From an analysis perspective, higher than budgeted revenues are a positive variance but it's important to understand the underlying causes (e.g. missed opportunities, reasonable budget)
3. From an analysis perspective, lower than budgeted expenses are a positive variance but it's important to understand if missional or operational objectives were not achieved (e.g. not enough classes/sections, health and safety, maintenance and repairs)

University Budget Update – 2020-2021 Performance Review

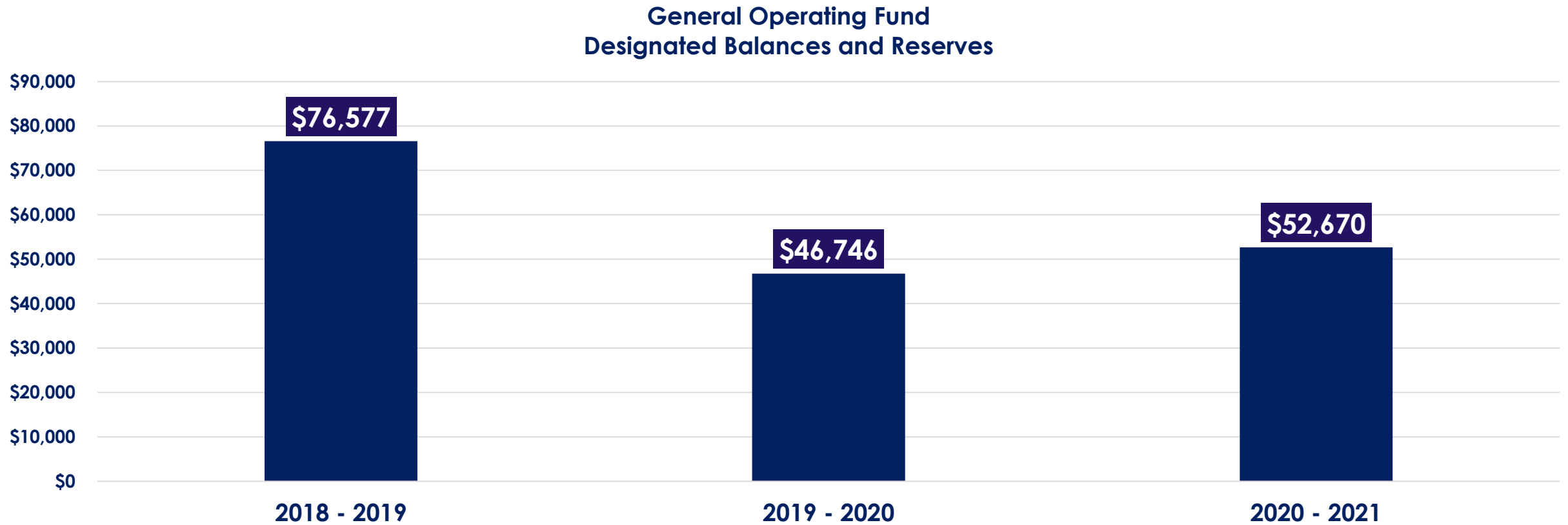
2020 – 2021 Performance

1. Overview
2. Review 2020 – 2021 Budget
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4. 3-year Performance Review
- 5. Carryforwards and Reserves**
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7. Questions and Discussion

University Budget Update – 2020-2021 Performance Review

Designated Balances and Reserves

Dollars in 000s



University Budget Update – 2020-2021 Performance Review

Designated Balances and Reserves

Dollars in millions

Designation	2018-2019	2019-2020	2020-2021
Capital	\$0.0	\$0.4	\$0.2
Equipment acquisition	0.7	0.1	0.1
Program development	9.0	0.0	1.8
Facilities maintenance & repair	2.1	0.0	4.0
Outstanding commitments	19.0	25.4	30.1
Encumbrances	7.1	6.0	6.9
Financial aid	0.0	0.4	0.6
Reserve for economic uncertainty	38.7	14.4	9.1
Total	\$76.6	\$46.8	\$52.7

University Budget Update – 2020-2021 Performance Review

Designated Balances and Reserves

Dollars in millions

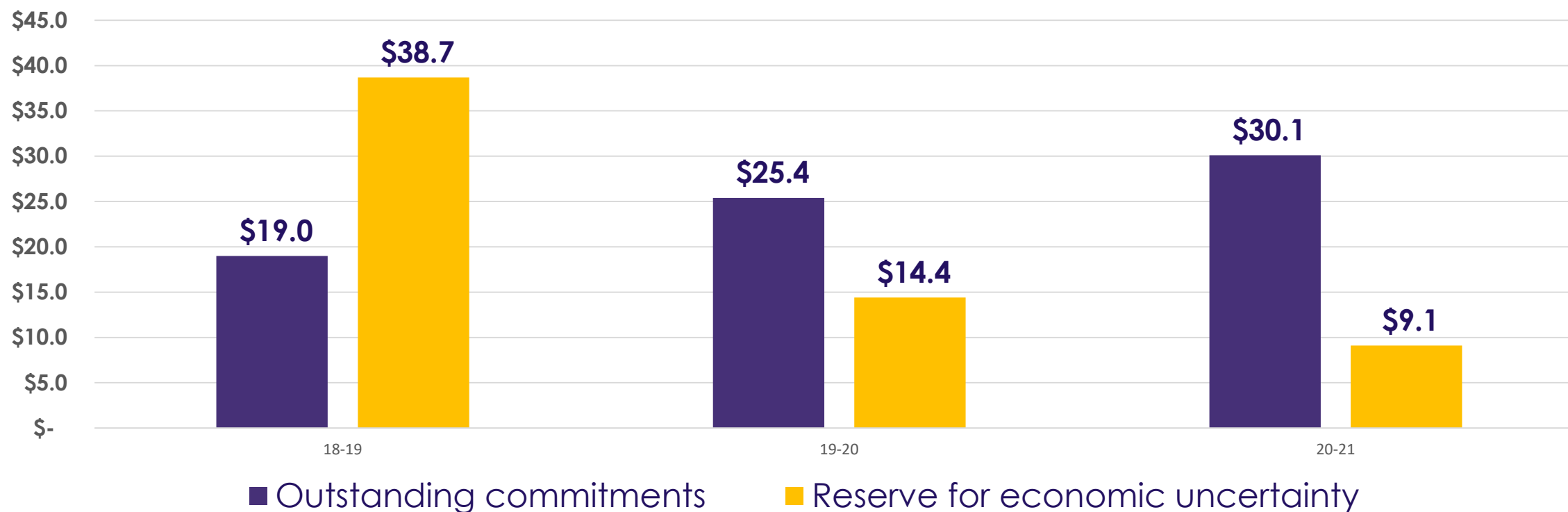
Designation	2018-2019	2019-2020	2020-2021
Capital	\$0.0	\$0.4	\$0.2
Equipment acquisition	0.7	0.1	0.1
Program development	9.0	0.0	1.8
Facilities maintenance & repair	2.1	0.0	4.0
Outstanding commitments	19.0	25.4	30.1
Encumbrances	7.1	6.0	6.9
Financial aid	0.0	0.4	0.6
Reserve for economic uncertainty	38.7	14.4	9.1
Total	\$76.6	\$46.8	\$52.7

University Budget Update – 2020-2021 Performance Review

Designated Balances and Reserves

Dollars in millions

Highlighted Designated Balances

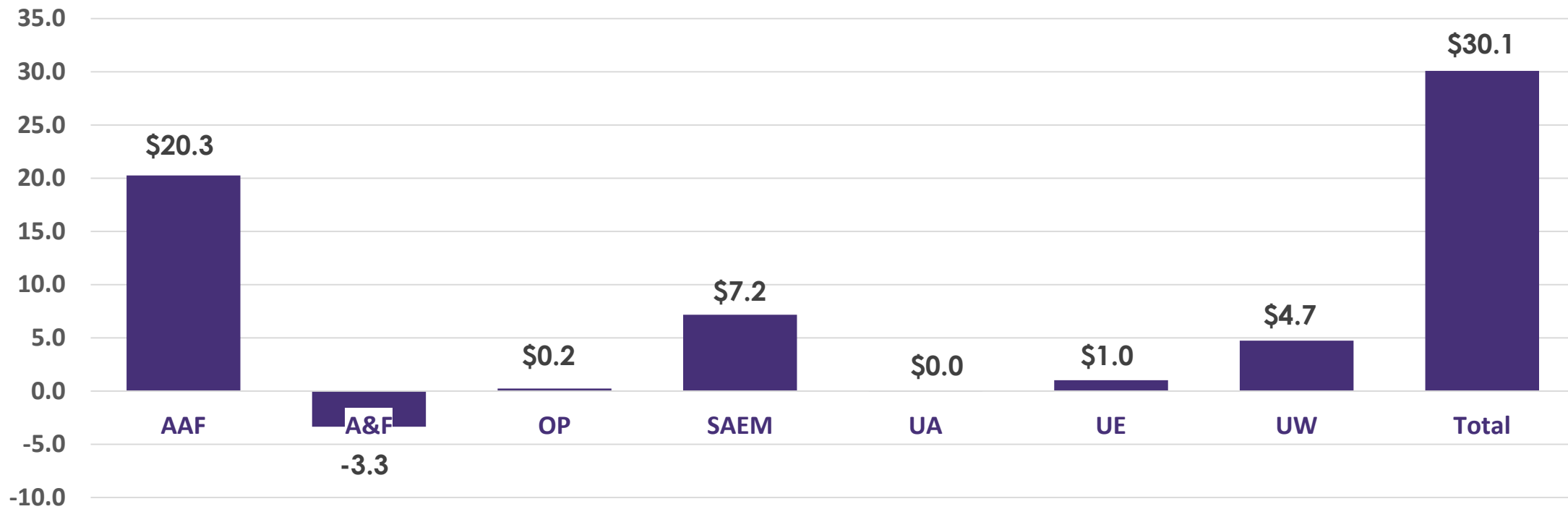


University Budget Update – 2020-2021 Performance Review

Designated Balances and Reserves

Dollars in millions

Chart Title



University Budget Update

Contents

1. Introduction
2. 2020 – 2021 Performance
- 3. 2021 – 2022 Working Budget**

University Budget Update

2021 – 2022 Working Budget

1. 2021-2022 CSU Incremental Request, Gov's Budget and CSU Final B-memo Allocation with mandatory and designated costs
2. Resources (state allocation + tuition, fees, and other revenues)
3. Expenditures (mandatory, designated, campus proposals)
4. Divisions' proposals

University Budget Update

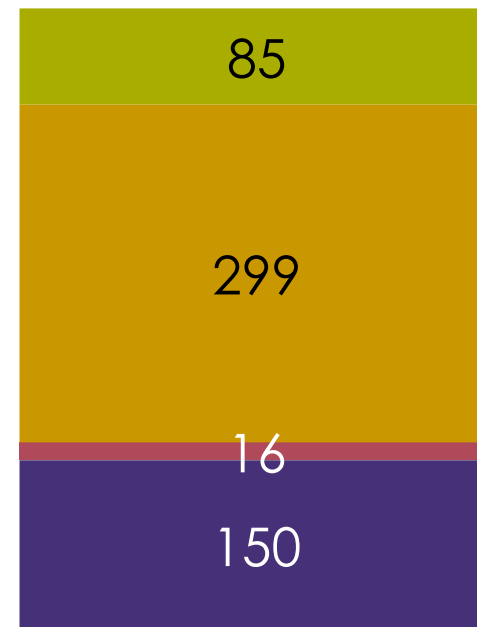
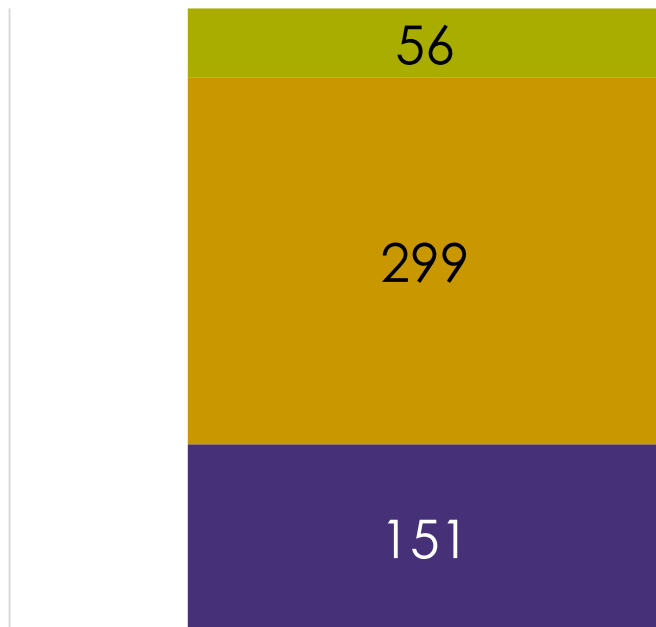
CSU Increment Request and Final State Budget

(Recurring Funds)

(In millions)

CSU REQUEST

GOV BUDGET



- Mandatory Costs
- Restoration of 20-21 Reductions
- AB1460 Ethnic Studies
- GI025 and Closing Equity Gaps

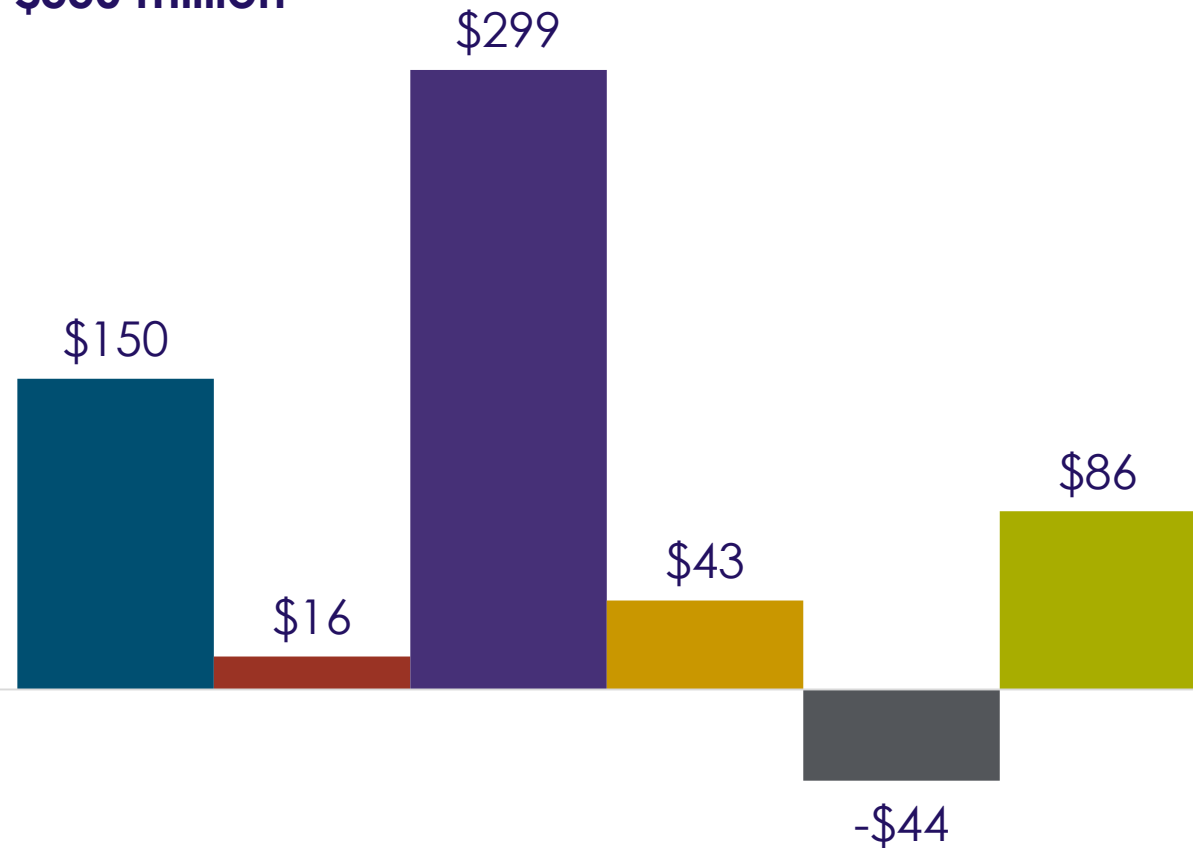
\$506 million

\$550 million

University Budget Update – SF State Final B Memo

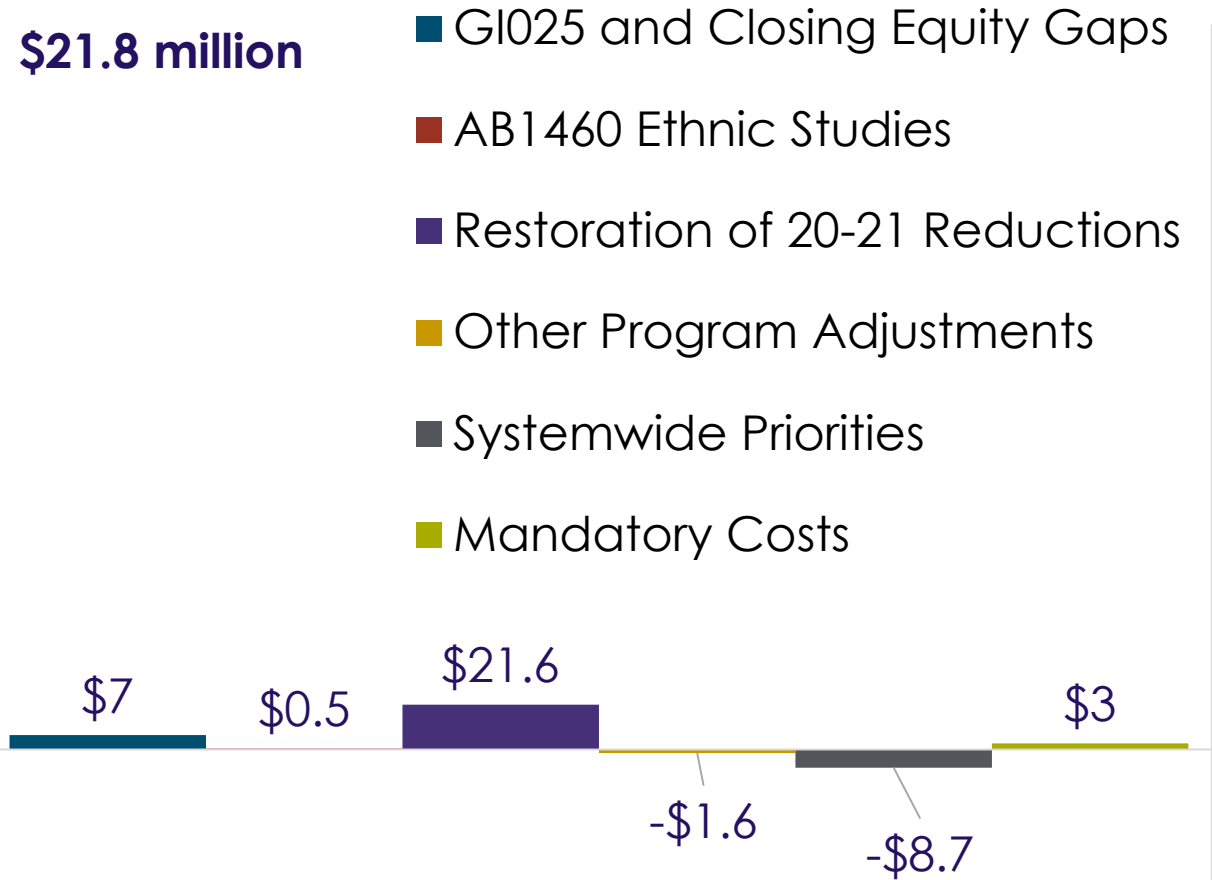
CSU FINAL

\$550 million



SFSU FINAL

\$21.8 million



University Budget Update

Final Budget – CSU recurring funds

General Fund (In millions)	(\$)
2020-21 Revised General Fund Budget	\$3,678
2021-22 General Fund Increase	550
2021-22 Total General Fund Budget	4,228
2021-22 Gross Tuition & Fees	3,037
2021-22 Total Operating Budget	\$7,265

University Budget Update

Final State Budget – CSU one-time funds

One Time -\$976.3 million		(\$)
1	Deferred Maintenance	325
2	Northridge's Center for Equity in Innovation and Technology	25
3	Humboldt Polytechnic Capital	433
4	Emergency Financial Assistance Grants To Students	30
5	Monterey Bay Computing Talent Initiative	10
6	San Francisco's Stop AAPI Hate	10

University Budget Update

Final State Budget – CSU one-time funds

One Time -\$976.3 million (continuation)		(\$)
7	Professional Development And Equal Opportunity Practices	10
8	Dominguez Hills Capital Outlay Infrastructure	60
9	Stanislaus' Stockton Center Improvements	54
10	Bakersfield's Nursing And Health Professional Programs	6
11	Project Rebound	5
12	Humboldt's Nursing Program	2.5

University Budget Update

Final State Budget – CSU one-time funds

One Time -\$976.3 million (continuation)		(\$)
13	An Evaluation Of The Existing Salary Structure Of Represented Staff Employees	2
14	San Bernardino's Physician Assistant Program	1.8
15	Fullerton's Pedestrian Bridge And Arboretum	2

University Budget Update

Final State Budget – CSU one-time funds

One Time -\$976.3 million (continuation)		(\$)
1	Operations	67
2	Facilities and Infrastructure	898
3	Legislative Priorities	11.3

University Budget Update

Final State Budget

Other Proposal with Impact over CSU ~ \$9.3 <u>billion</u>		(\$)
1	Low Cost Student Housing Grant Program	4
2	Teacher Preparation And Retention Program	3.3
3	Learning – Aligned Employment Program	1
4	Golden State Education, Entrepreneurship, And Training Grant Program	1

University Budget Update

Budget Planning Framework

1. Set Milestones (**Adopted By UBC, November 2020**)
2. Governor's January Proposal (**Released January 10, 2021**)
3. CSU/State Advocacy And Negotiations (**Ongoing**)
4. Scenario Planning (**Presented At The Feb. 25th UBC**)
5. Campus Planning Iterations (**Presented At The April 29th UBC**)
6. Governor's May Proposal (**Presented At The May 20th UBC**)
7. Final State Budget
8. **Working Campus Budget**

FY 2021 – 2022 Campus Budget Planning - Resources

Resources	FY2020-21	FY2021-22	Variance	%
State allocation	\$179,928,000	\$198,812,000	\$18,884,000	11%
Tuition and fees	175,853,474	174,594,106	(\$1,259,368)	-1%
Other revenues	12,221,687	11,731,224	(\$490,463)	-4%
Total Resources	\$368,003,161	\$385,137,330	\$17,134,169	5%

FY 2021 – 2022 Campus Budget Planning - Resources

State Allocation	(\$)
FY2020-21 Final	\$179,928,000
2020-21 Reduction Restoration	18,643,000
2021-22 Ongoing Base Mandatory and Designated Costs	9,003,000
2021-22 Systemwide Priorities (withheld by CO)	(8,762,000)
Subtotal	18,884,000
FY2021-22 , as of July 2021 (11% increase)	\$198,812,000

FY 2021 – 2022 Campus Budget Planning - Resources

Tuition, fees, and other revenues	(\$)
State tuition fee (at 5.4% below CO target)	158,550,516
Non-resident tuition fee (20-21 performance)	13,904,634
Category II and IV fees	2,138,850
Total Tuition and Fees	\$174,594,000
Other Revenues	11,731,000
Total Revenues	\$186,325,000

FY 2021 – 2022 Campus Budget Planning

2021 – 2022 Mandatory And Designated Costs (CO)	(\$)
Health Insurance Premium	\$1,410,000
New Space (Marcus Hall)	1,458,000
Unit 8 Compensation (1/2 Yr.)	65,000
AB1460 Ethnic Studies, GI2025, Basic Needs Initiatives, Student Mental Health Services (See Next Slide)	7,638,000
State University Grant (SUG) Reduction	(1,568,000)
Total Mandatory And Designated Costs (CO)	\$9,003,000

FY 2021 – 2022 Campus Budget Planning

GI2025 & Basic Needs Initiatives & Student Mental Health Services	(\$)
AB1460 Ethnic Studies	579,000
GI2025 (78% of \$7,059,000 allocation)	5,506,020
Basic Needs Initiatives (11% of \$7,059,000 allocation)	776,490
Student Mental Health Services (11% of \$7,059,000 allocation)	776,490
Total	\$7,638,000

FY 2021 – 2022 Campus Budget Planning

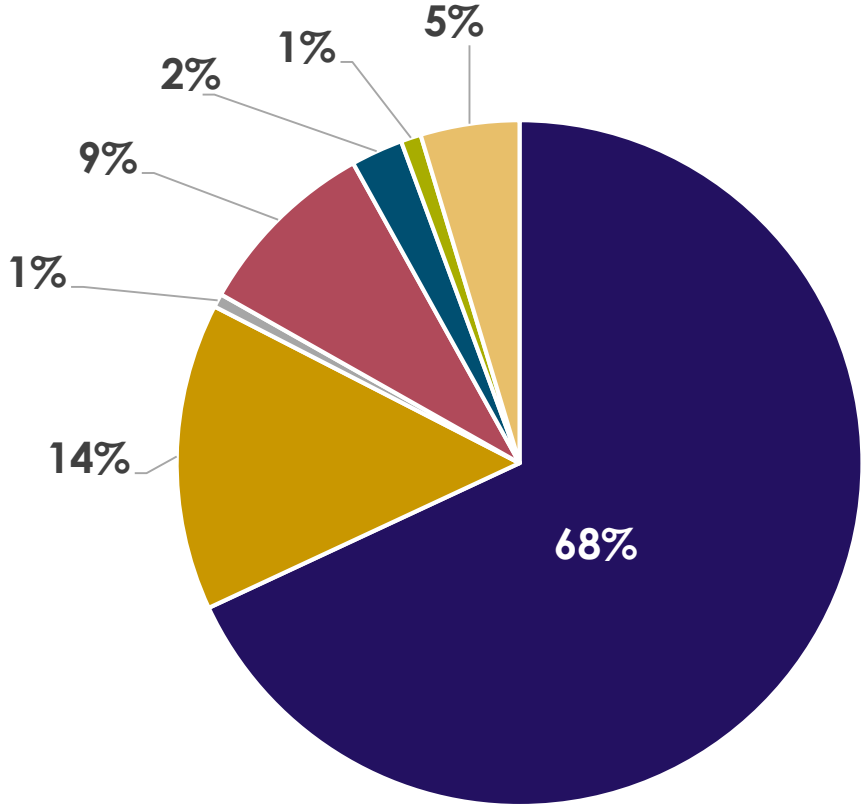
Campus Mandatory and Designated Costs	(\$)
Campus Utilities (100% Operation)	1,744,000
Risk Pool Adjustment (Insurance)	300,952
SUG/CALPER Adjustment	(462,479)
FY2021-22 Mandatory and Designated Cost (Campus)	\$1,582,473

FY 2021 – 2022 Campus Budget Planning

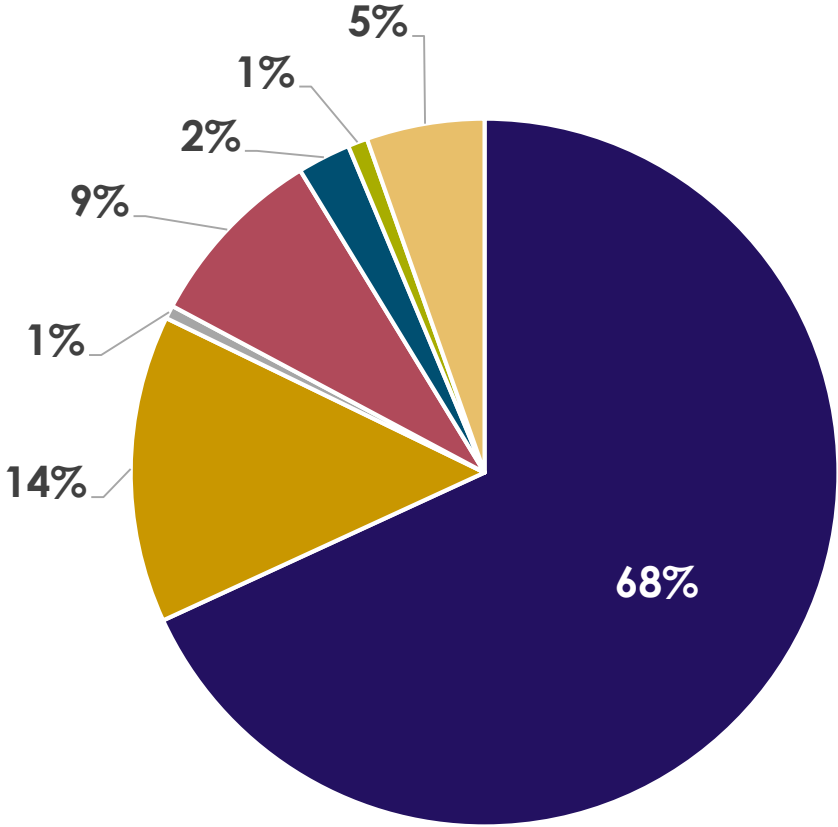
With Division's Proposal	FY2020-21	FY2021-22	Variance	%
Resources (revenues)	368,003,161	385,137,330	17,134,169	5%
Costs (expenditures)	380,119,955	393,254,817	13,134,862	3%
Surplus / (Deficit)	(\$12,116,794)	(\$8,117,487)	\$3,999,307	-33%

FY 2021 – 2022 Campus Budget Planning

- Academic Affairs
- Administration & Finance
- Office of the President
- Student Affairs & Enroll Mgmt
- University Advancement
- University Enterprise
- University Wide

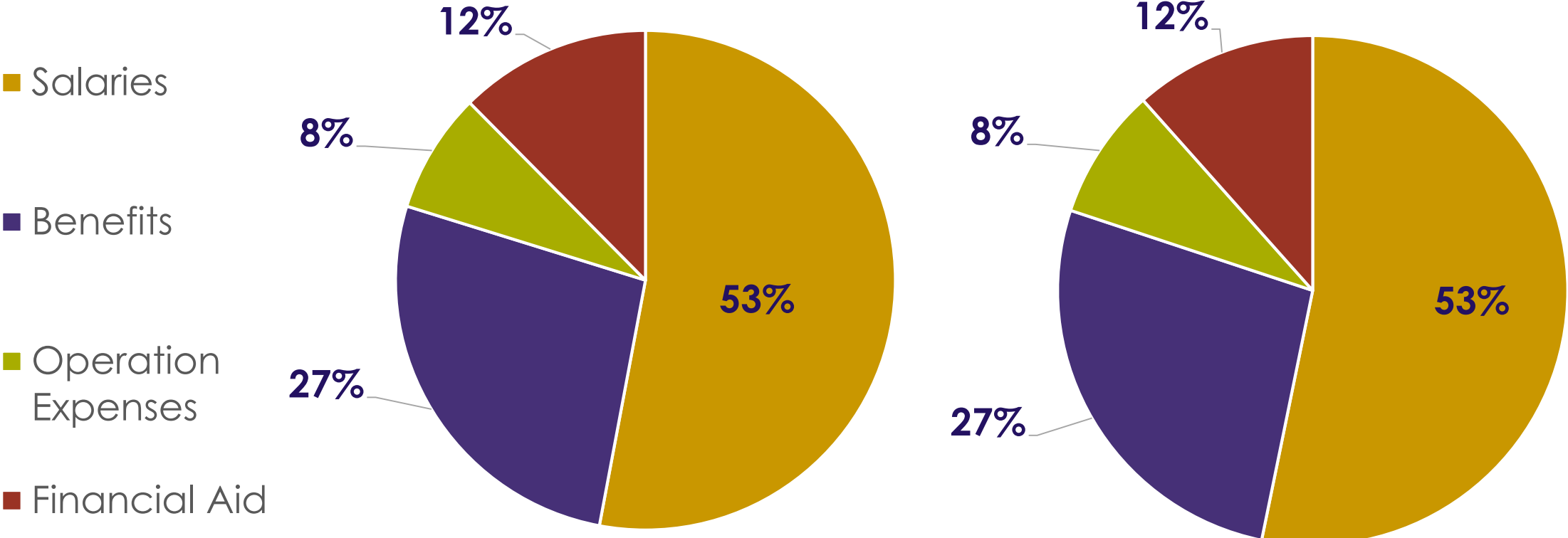


FY 2020 - 2021



FY 2021 - 2022

FY 2021 – 2022 Campus Budget Planning



Update/Informational Item:

HEERF Update

Jay Orendorff

Associate Vice President, Business Operations
Administration & Finance



UBC – HEERF Update

August 26, 2021

HEERF Update

1. Campus HEERF Process and Summer Progress
2. Next Steps
3. Questions

HEERF Update

1. Campus HEERF Process and Summer Progress.
 1. Project managers notified of award approval.
 2. Project managers are submitting project goals, budget plans and a summary of goals with expense milestones related to COVID-19.
 3. Completed HEERF orientation with all project managers.
 4. Projects are currently being reviewed and we are in the process of approving project plans.

HEERF Update

1. Campus HEERF Process and Summer Progress (continued)
5. Projects that have been approved are following our internal process for expenditure and drawdown management.

<https://fiscaff.sfsu.edu/content/heerf-ii-iii-institutional-grant-financial-procedures-0>


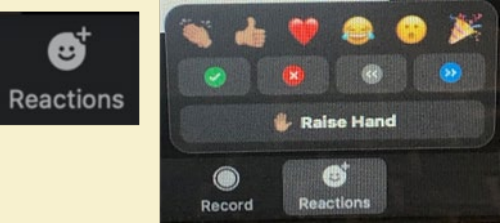
HEERF Update

2. Next Steps
3. Questions

PUBLIC FORUM

Open to all guests and UBC members

Please:

- ✓ "Raise your Hand" (*found on your Reactions menu, lower right corner*)  
*Unmute yourself when called upon to speak. For transparency, please begin with your **name, title, department**. Mute when finished to reduce noise.*
- ✓ Limit to one question, so everyone has a chance to speak.
You can "Raise your Hand" again with a follow up question, if time allows.
- ✓ Thank you for sharing this space respectfully with our community members ~



SAN FRANCISCO
STATE UNIVERSITY



We appreciate your interest
in our University's
budget process and
the service of our UBC
members and guests,
in support of our students,
and all our Gator families

Check our UBC webpage for information, past meeting materials,
meeting updates and how to contact the UBC:

<https://adminfin.sfsu.edu/ubc>