Welcome!

UBC guests: Please ensure your full name shows

- Please use the “raise hand” function for questions
- We’ll do our best to address questions posted in the Chat
- Public forum begins at approximately 11:40 AM
- Today’s presentations will be posted to the UBC webpage soon

Last UBC meeting of the semester:
Thursday, May 18, 2023, 10:00 AM – 12:00 PM via Zoom
Welcome from UBC Co-Chairs

Jeff Wilson
CFO & Vice President
Administration & Finance
Share Your Thoughts

UBC Meetings
Attend and participate in the public forums

UBC Office Hours
Attend a UBC member peer-hosted Office Hour on Fridays after UBC

By Email
UBC@sfsu.edu
Shared with UBC Steering Committee

Personally
Reach out to a member and they can share knowledge and bring input back to UBC

UBC Webpage
https://adminfin.sfsu.edu/ubc
Click on the Feedback and Questions button
Members of the University Budget Committee (UBC) invite you to attend UBC office hours to provide your feedback on meeting presentations, to suggest topics for future meetings, to discuss university budget-related questions, etc. This is an opportunity to dialogue directly with your UBC member-peers, as sessions are offered specifically for staff and faculty/MPPs.

**UBC Office Hours**

Friday, April 21, 2023

Faculty & MPP: 11:00 AM – 12:00 PM

Staff: 11:00 AM – 12:00 PM

**RSVP to:** ubc@sfsu.edu

All meetings take place via Zoom
<table>
<thead>
<tr>
<th>AGENDA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Welcome/Office Hours/Agenda Review</td>
</tr>
<tr>
<td>Member rollcall (and new member welcome)</td>
</tr>
<tr>
<td>Minutes Approval (UBC Mar. 2023 meeting)</td>
</tr>
<tr>
<td>President’s Message</td>
</tr>
<tr>
<td>CSU Enrollment Target and Budget Reallocation Plan</td>
</tr>
<tr>
<td>Budget Update</td>
</tr>
</tbody>
</table>
AGENDA

BREAK (5 min)

Budget Presentation: College of Science and Engineering
  Domingo

Alternative workgroup update
  Wilson

Chargeback workgroup Update
  Hulick

Designated Balances, Reserves and Carryforwards Policy; 2nd reading
  Wilson

Public Forum
  ALL
Member Rollcall

and

UBC Membership Announcement

UBC member seats open:

Staff rep member (3)
Faculty rep member (1)
Dean (1)

• Nominations have been received.
• UBC Steering Committee will review.
• New members to be announced at May meeting.
Approval of Minutes
from UBC meeting March 16, 2023

All past meeting minutes can be found on the UBC Webpage
President’s Message
Questions for President Mahoney?
CSU Enrollment Target and Budget Reallocation Plan
A Systemwide FTES and Funding Reallocation Framework Through College Year 2026-27

Nathan Evans, Ed.D.
Associate Vice Chancellor & Chief of Staff, Academic and Student Affairs
California State University Office of the Chancellor
CSU Enrollment Update
CSU Enrollment Update

• Context & CSU’s Current Enrollment Picture
• CSU Enrollment (Re)Allocation & Budget Plan
• Emerging Challenges and Opportunities
• Systemwide & University Strategies
CSU’s Current Enrollment Picture
Undergraduate Enrollment in the United States

Note: Data reflect degree-granting four-year and two-year public, private nonprofit, and private for-profit institutions.

Source: U.S. Department of Education
The Enrollment/Demographic “Cliff”
...we’ve just fallen the same distance in only three years instead of ten

Projected total public & private HS grads (WICHE)

Private nonprofit 4yr Freshmen
Public 4yr Freshmen
Public 2yr Freshmen

Cumulative % Change from 2019

-10.8%
-6.6%
-8.1%

-10.5%
-6.6%
-10.8%

-17.1%
-10.5%
-17.1%

-6.6%
nscresearchcenter.org/current-term-enrollment-estimates/ Fall 2021
nscresearchcenter.org/stay-informed/Enrollments/ October 20, 2022
Western Interstate Commission for Higher Education (WICHE) Knocking at the College Door, 2020
State-Funded Enrollment Growth

• Governor’s budget includes CSU resident enrollment growth of 2.5% (9,434 FTES)

• Budget compact commits to an additional 1% enrollment growth through 2026-27

• Identifies priority disciplines
CSU Systemwide Resident Enrollment vs. State-Funded Resident Enrollment Target (FTES) by College Year

- Resident FTES Target
- Resident FTES Actual

2017-18: 340,000
2018-19: 350,000
2019-20: 360,000
2020-21: 370,000
2021-22: 380,000
2022-23: 390,000
2023-24: 400,000
2024-25: 410,000
2025-26: 420,000
2026-27: 430,000

Target (FTES) by College Year:
- 2017-18: 6.0%
- 2018-19: 5.7%
- 2019-20: 4.0%
- 2020-21: 5.0%
- 2021-22: 0.2%
- 2022-23: -5.6%

The California State University
CA Resident Enrollment Actuals vs University CA Resident Enrollment Target (FTES)
Addressing Enrollment Trends

Challenges and opportunities at each stage of a student's college journey

- Outreach
- Recruitment
- Admission
- Yield
- Retention
- Success
- Graduation
Share of CSU Fall 2022 Resident Enrollment by Status (FTES)

- Continuing Undergraduate: 62.2%
- New/Returning Undergraduate: 27.0%
- Continuing Postbac/Graduate: 6.0%
- New/Returning Postbac/Graduate: 4.4%
- Other (Transitory): 0.4%
Fall 2022 and College Year 2022-23

• 2 Metrics
  • Year-to-year comparison
  • Distance to new state-funded FTES enrollment target

• Fall 2022: CSU System
  • ~20,000 resident FTES below fall 2021 (5% decrease)

• College Year 2022-23: CSU System vs. Target
  • Project ~22,000 resident FTES below system target (5.6% under)
## Fall 2023 CSU System Application Overview

<table>
<thead>
<tr>
<th>Category</th>
<th>Difference</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Time First Year Unique Applicants</td>
<td>8,536</td>
<td>4.4%</td>
</tr>
<tr>
<td>First Time First Year Total Applications Submitted</td>
<td>29,972</td>
<td>4.8%</td>
</tr>
<tr>
<td>Transfer Unique Applicants</td>
<td>-4,330</td>
<td>-4.5%</td>
</tr>
<tr>
<td>Transfer Total Applications Submitted</td>
<td>-19,121</td>
<td>-8.1%</td>
</tr>
<tr>
<td>Unique Graduate/Postbaccalaureate Applicants</td>
<td>-231</td>
<td>-0.4%</td>
</tr>
<tr>
<td>Graduate/Postbaccalaureate Applications Submitted</td>
<td>-1,934</td>
<td>-2.5%</td>
</tr>
</tbody>
</table>
Emerging Challenges and Opportunities
Slowing Birth Rates = Fewer HS Graduates

2016

2013-2030
Nation: -4.0%

2020 – Projected Change firm 2019 to 2037

WICHE: Knocking at the College Door
Public Narratives

Is College Even Worth It? Here's How To Decide

Is a College Education Worth It?

Majority of borrowers say taking on federal student loan debt is not worth it, CNBC survey finds

Is College Worth The Cost? Pros Vs. Cons – Forbes Advisor

Why Americans are increasingly dubious about going to college

Is College Worth It in 2022?
Disrupted Pipelines

Higher Education

The collapse of community college enrollment: Can California turn it around?

Community College Enrollment in California Hit 20-Year Low

California K-12 enrollment plunges again, falls below 6 million

Census Day enrollment drops by 110,000 this year on top of 161,000 last year

Understanding enrollment declines and what's ahead:
CSU Enrollment Target and Budget Reallocation Plan

A Systemwide FTES and Funding Reallocation Framework through College Year 2026-27
1. Achieve or exceed **systemwide** resident student enrollment targets; to close the current gap, **all 23 universities must grow**;

2. Universities who can exceed their enrollment targets **will not be penalized**;

3. Direct permanent enrollment resources to universities based on **actual / achieved** student enrollment;

4. Provide clear and ongoing guidance to universities;

5. Provide universities time to plan and limit any secondary impacts; and

6. Be nimble and provide year-to-year flexibility for leadership.
CSU Enrollment Target and Budget Reallocation Plan

• New allocations only to universities meeting or exceeding current target

• Phased Re-Allocations: College Year 2023-24 through 2026-27
  o No reallocation for plan’s first year
  o Three groups of universities
  o Proposed thresholds for 5% reallocations in subsequent years
    -10% or more below prior year target (2024-25)
    -7% or more below prior year target (2025-26)
    -5% or more below prior year target (2026-27)
University Strategies And Efforts
Systemwide Strategies

- Enrollment marketing and strategic outreach
- Technology support and improvements
- Policy and administrative changes
  - Discontinuation of admission impaction
  - Launch of Transfer Success Pathway
- Report from the Chancellor’s Strategic Workgroup on Enrollment
Systemwide Enrollment Marketing RFP

- Intent to award completed
- Multiyear contract
- Finalizing scope and best and final offer
- Includes
  - Market research
  - Audit of CSU/CO and up to 10 campuses
  - Brand discovery
  - Messaging/content strategy
WHERE MORE FUTURES ARE LAUNCHED.

BY MORE CALIFORNIA STUDENTS.

OUR EXCEPTIONAL DIVERSITY FUELS OUR COLLECTIVE GREATNESS.

WHERE YOUR INDIVIDUALITY IS CELEBRATED AS MUCH AS YOUR INTELLECT.

AN EXCEPTIONAL EDUCATION.

AND UNMISTAKABLE SENSE OF BELONGING.
University Strategies

• Reengaging and reenrolling students
• Emphasizing retention
• Shifting to state-support summer instruction
• Launching PK-14 partnerships
• Expanding prospective student and continuing student marketing and communication
Questions?

Nathan Evans  
Associate Vice Chancellor & Chief of Staff  
Academic and Student Affairs  
nevans@calstate.edu

Jeni Kitchell  
Executive Budget Director  
System Budget  
jkitchell@calstate.edu
2023 – 2024 Budget Update: Preliminary Budget Allocations
Coded Memo B 2023-01 – “B Memo”
What is the B Memo?

• The B Memo is a series of memos from the Systemwide Budget Office that provides systemwide budget planning guidance.

• The first memo is issued in March to support campus planning for the next year; subsequent memos follow, usually ending with the “Final B Memo.”

• The contents of the memos are from a systemwide, Chancellor’s Office, perspective.

• There is no campus input or feedback unless there’s an error.
How do we use the B Memo?

- We (BAO) use the first B Memo as a basis for initial planning and communication to leadership, budget officers, and budget planners.
- We (BAO) analyze how the B Memo aligns with our internal assumptions and planning.
- Importantly, the first B Memo is a basis for planning and is not a guarantee of funding.
Summary - B Memo 2023-01 (Preliminary B Memo)

• Allocates $70.3 million (systemwide) in new, incremental resources, which is a portion of the governor’s January budget proposal.

• All other funding allocations will be made after the state budget is finalized in Summer 2023.
Governor’s January Proposal:

$227.3 million = Undesignated

$27 million = Debt service

$0.2 million = Corporation for Education Network Initiatives in California (CENIC)
<table>
<thead>
<tr>
<th>Category</th>
<th>CO</th>
<th>SF State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Healthcare Insurance Premiums</td>
<td>$50.5</td>
<td>$2.9</td>
</tr>
<tr>
<td>New Facilities</td>
<td>6.0</td>
<td>2.3</td>
</tr>
<tr>
<td>Insurance (Risk)</td>
<td>13.7</td>
<td>0.9</td>
</tr>
<tr>
<td>Total New Funding</td>
<td>$70.3</td>
<td>$6.1</td>
</tr>
</tbody>
</table>
## B Memo 2023-01 (Prior Year Adjustment)

<table>
<thead>
<tr>
<th>Category</th>
<th>CO</th>
<th>SF State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Student Basic Needs</td>
<td>$10.0</td>
<td>$0.5</td>
</tr>
<tr>
<td>Graduation Initiative 2025</td>
<td>35.0</td>
<td>1.7</td>
</tr>
<tr>
<td>State Funded Retirement Adjustment</td>
<td>68.5</td>
<td>4.9</td>
</tr>
<tr>
<td><strong>Total Prior Year Adjustment</strong></td>
<td><strong>$113.5</strong></td>
<td><strong>$7.0</strong></td>
</tr>
</tbody>
</table>
## 2023 – 2024 Budget Update

<table>
<thead>
<tr>
<th></th>
<th>2/16/23 Planning</th>
<th>3/23/23 B Memo</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>State Allocation</strong></td>
<td>$220.1</td>
<td>$233.2</td>
<td>$13.1</td>
</tr>
<tr>
<td><strong>Tuition &amp; Fees, net</strong></td>
<td>113.8</td>
<td>112.1</td>
<td>(1.7)</td>
</tr>
<tr>
<td><strong>Other Revenue</strong></td>
<td>8.4</td>
<td>8.4</td>
<td>0.0</td>
</tr>
<tr>
<td><strong>Total Resources</strong></td>
<td>342.3</td>
<td>353.7</td>
<td>11.4</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td>349.3</td>
<td>360.6</td>
<td>11.3</td>
</tr>
<tr>
<td><strong>(Deficit)</strong></td>
<td>($7.0)</td>
<td>($6.9)</td>
<td>($0.1)</td>
</tr>
</tbody>
</table>
## Tuition & Fees, net (of discounts)

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition &amp; Fees, net of waivers</td>
<td>$157.9</td>
</tr>
<tr>
<td>Discounts (e.g., State University Grant)</td>
<td>(45.8)</td>
</tr>
<tr>
<td>Tuition &amp; Fees, Net</td>
<td>$112.1</td>
</tr>
</tbody>
</table>
Next Steps

• Budget Planners continue work in EPBC System
• Iterations (“snapshots”) - 4/21, 5/19, 6/16
• Reduction targets remain the same for now
• Collective bargaining continues
• BAO will complete high level spring review (no additional work for departments)
• Self-support/non-GF planning
Questions and Discussion
The College of Science & Engineering offers students supportive academic experiences of thinking, learning and doing by providing them with engaging instructional programs, research-enriched experiences and inspiration to participate in and lead the workforce of the future.
College of Science & Engineering
RSOs

Estuary & Ocean Science Center: Romberg Tiburon Campus
- Research
- Teaching
- STEM Teacher Training
- Public Outreach

Institute for Geographic Information Science

Sierra Nevada Field Campus
- Teaching
- Community Education
- Research
## College of Science & Engineering

### CoSE Major Enrollment Summary

<table>
<thead>
<tr>
<th>FTES</th>
<th>College Year 2019-2020</th>
<th>College Year 2020-2021</th>
<th>College Year 2021-2022</th>
<th>College Year 2022-2023</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Summer 2019 Fall 2019 Spring 2020</td>
<td>Summer 2020 Fall 2020 Spring 2021</td>
<td>Summer 2021 Fall 2021 Spring 2022</td>
<td>Summer 2022 Fall 2022 Spring 2023</td>
</tr>
<tr>
<td>Undergrad Students</td>
<td>714 5,958 5,471</td>
<td>929 5,869 5,420</td>
<td>947 5,904 5,388</td>
<td>941 5,874 5,518</td>
</tr>
<tr>
<td>Graduates+Post Bac</td>
<td>10 423 416</td>
<td>9 428 415</td>
<td>10 468 442</td>
<td>13 471 430</td>
</tr>
<tr>
<td>Total</td>
<td>724 6,381 5,887</td>
<td>938 6,296 5,835</td>
<td>958 6,372 5,830</td>
<td>954 6,345 5,958</td>
</tr>
</tbody>
</table>

- Total number of CoSE majors is stable
- 30% of all SFSU majors are in CoSE
<table>
<thead>
<tr>
<th>FTES</th>
<th>College Year 2019-2020</th>
<th>College Year 2020-2021</th>
<th>College Year 2021-2022</th>
<th>College Year 2022-2023</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Summer 2019</td>
<td>Fall 2019</td>
<td>Spring 2020</td>
<td>Summer 2020</td>
</tr>
<tr>
<td>Undergrad Classes</td>
<td>725</td>
<td>6,166</td>
<td>5,673</td>
<td>934</td>
</tr>
<tr>
<td>Graduate Classes</td>
<td>3</td>
<td>351</td>
<td>339</td>
<td>1</td>
</tr>
<tr>
<td>Total</td>
<td>728</td>
<td>6,517</td>
<td>6,012</td>
<td>934</td>
</tr>
</tbody>
</table>

- Total CoSE enrollment FTES is declining
- Decline mirrors overall campus enrollments
College of Science & Engineering
Instructional Facilities

Seawater Room

Greenhouse
College of Science & Engineering
Instructional Facilities

Chemistry & Biochemistry Labs
School of Engineering
Electrical Engineering Lab

CoSE Machine Shop
Physics Laser Lab

Astronomy
College of Science & Engineering
Strategic Objectives

• Student Retention and Success Outcomes
  • Diversity & Inclusion Initiatives
  • Student Research Experiences
  • Curriculum improvements that align with workforce needs
  • Community service activities

• Infrastructure Improvements
  • Instrumentation upgrades
  • Improvement to high performance computing
  • Teaching and research space improvements

• Fund Raising
  • Provide more student scholarship
  • Increase resources for programs and priorities
Over 140+ Active Grants by CoSE Faculty
CoSE faculty generate approximately 80% of all IDC

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Total Award</th>
<th>IDC value</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY13-14</td>
<td>$11,221,849</td>
<td>$1,428,025</td>
</tr>
<tr>
<td>FY14-15</td>
<td>$23,643,093</td>
<td>$4,442,942</td>
</tr>
<tr>
<td>FY15-16</td>
<td>$13,775,743</td>
<td>$2,546,880</td>
</tr>
<tr>
<td>FY16-17</td>
<td>$23,812,441</td>
<td>$3,153,334</td>
</tr>
<tr>
<td>FY17-18</td>
<td>$11,113,712</td>
<td>$2,419,250</td>
</tr>
<tr>
<td>FY18-19</td>
<td>$13,141,197</td>
<td>$2,795,026</td>
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<tr>
<td>FY19-20</td>
<td>$39,253,760</td>
<td>$5,988,424</td>
</tr>
<tr>
<td>FY20-21</td>
<td>$12,513,899</td>
<td>$2,930,341</td>
</tr>
<tr>
<td>FY21-22</td>
<td>$38,950,639</td>
<td>$5,646,497</td>
</tr>
<tr>
<td>FY22-23*</td>
<td>$13,563,761</td>
<td>$2,300,418</td>
</tr>
<tr>
<td>Grand Total</td>
<td>$200,990,094</td>
<td>$33,651,137</td>
</tr>
</tbody>
</table>

Total SFSU = $42.3M
IDC Return to CoSE (NR201)

<table>
<thead>
<tr>
<th>CoSE IDC Fund NR201</th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>FY18</th>
<th>FY19</th>
<th>FY20</th>
<th>FY21</th>
</tr>
</thead>
<tbody>
<tr>
<td>IDC Return</td>
<td>$667,407</td>
<td>$661,611</td>
<td>$533,005</td>
<td>$580,620</td>
<td>$585,946</td>
<td>$631,342</td>
<td>$585,516</td>
</tr>
</tbody>
</table>

25% of IDC returned to CoSE

12.5% remains in CoSE

12.5% PI’s Department
College of Science & Engineering
Grant and IDC Returns

- Department operating expenses
- Instructional supplies & services
- Equipment purchases & maintenance
- Infrastructure improvements
- Service contracts
- New faculty start up
- Repairs and remodels for faculty lab and office spaces

- College vehicles operations
- IT equipment
- Professional development
- Insurance premiums
- Health & Safety
- Faculty & student travel
- Hospitality
# CoSE Business Operations in a Snapshot

<table>
<thead>
<tr>
<th>Paperwork Type</th>
<th>FY19-20</th>
<th>FY20-21</th>
<th>FY21-22</th>
<th>FY22-23 (July - Dec)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td># of Transactions</td>
<td>Subtotal</td>
<td># of Transactions</td>
<td>Subtotal</td>
</tr>
<tr>
<td>Direct Payment Request</td>
<td>73</td>
<td>$77,560.34</td>
<td>36</td>
<td>$46,030.66</td>
</tr>
<tr>
<td>Honorarium/Stipend</td>
<td>177</td>
<td>$104,739.90</td>
<td>348</td>
<td>$257,362.50</td>
</tr>
<tr>
<td>Invoice</td>
<td>268</td>
<td>$787,769.15</td>
<td>185</td>
<td>$612,408.19</td>
</tr>
<tr>
<td>Others</td>
<td>211</td>
<td>$525,667.37</td>
<td>143</td>
<td>$271,305.39</td>
</tr>
<tr>
<td>* Pcard/Travel Card Reports</td>
<td>690</td>
<td>$919,483.08</td>
<td>517</td>
<td>$486,931.27</td>
</tr>
<tr>
<td>Reimbursement</td>
<td>595</td>
<td>$116,730.70</td>
<td>171</td>
<td>$41,604.34</td>
</tr>
<tr>
<td>Requisition</td>
<td>142</td>
<td>$1,157,010.85</td>
<td>84</td>
<td>$799,385.39</td>
</tr>
<tr>
<td>Transfer Payment Request</td>
<td>36</td>
<td>$29,073.57</td>
<td>15</td>
<td>$31,860.62</td>
</tr>
<tr>
<td>Travel Claim</td>
<td>258</td>
<td>$229,430.98</td>
<td>8</td>
<td>$9,427.77</td>
</tr>
<tr>
<td>UC Corp (Various)</td>
<td>293</td>
<td>$322,128.82</td>
<td>182</td>
<td>$303,290.02</td>
</tr>
<tr>
<td><strong>Sub Total</strong></td>
<td>2,743</td>
<td>$4,269,594.76</td>
<td>1,689</td>
<td>$2,859,606.15</td>
</tr>
<tr>
<td>JE/BTR</td>
<td>227</td>
<td>155</td>
<td>168</td>
<td>48</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td>2,970</td>
<td>$4,269,594.76</td>
<td>1,844</td>
<td>$2,859,606.15</td>
</tr>
</tbody>
</table>

* Number of P-card monthly reports (not transactions) reviewed and submitted
• Decentralized budget management approach
• Budget meetings with department chairs & AOCs every semester
• Budget/fiscal/HR onboarding for new department chairs & AOCs
• Individualized fiscal orientation meeting for each new faculty, and for those with mini awards (DRC, ORSP Small Grants, CSUPERB, COAST, STEM-NET etc.)
College of Science & Engineering
Budget Allocations

• Operating funds allocations determined at college level, decisions based on:
  • Past 3-4 years’ departmental actuals
  • Enrollment trends and forecasts
  • Resources at department and college levels
  • Chairs’ one-time requests

• CPaGE Open University and Special Session net allocations
  • 80% to Departments
  • 20% remains at college level to supplement OE needs

• IDC returns
  • 50% to departments
  • 50% remains at college level to support needs on infrastructure/maintenance, safety, faculty professional development, instructional equipment
## CoSE Operating Funds
### Budget Summary

**NG001, NR101 and NG025**

<table>
<thead>
<tr>
<th></th>
<th>FY2020-21 Budget</th>
<th>FY2020-21 Actuals</th>
<th>FY2021-22 Budget</th>
<th>FY2021-22 Actuals</th>
<th>FY2022-23 Budget</th>
<th>FY2022-23 Projected Actuals</th>
<th>FY21 Actuals to FY22 Projected Actuals % Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>$0</td>
<td>($271)</td>
<td>$0</td>
<td>($328)</td>
<td>0</td>
<td>($279)</td>
<td>-100%</td>
</tr>
<tr>
<td>Salaries and wages</td>
<td>$30,034</td>
<td>$29,844</td>
<td>$31,648</td>
<td>$31,347</td>
<td>32,510</td>
<td>$33,461</td>
<td>3.7%</td>
</tr>
<tr>
<td>Operating Expenses *</td>
<td>$0</td>
<td>$63</td>
<td>$0</td>
<td>$80</td>
<td>$0</td>
<td>$251</td>
<td>-100%</td>
</tr>
<tr>
<td>Total</td>
<td>$30,034</td>
<td>$29,635</td>
<td>$31,648</td>
<td>$31,100</td>
<td>$32,510</td>
<td>$33,433</td>
<td>7.5%</td>
</tr>
</tbody>
</table>

*Operating Expenses are funded out of carryforward funds NR401
## CoSE Personnel Summary (FTE)

<table>
<thead>
<tr>
<th>FTE</th>
<th>FY2020-21</th>
<th>FY2021-22</th>
<th>FY2022-23</th>
</tr>
</thead>
<tbody>
<tr>
<td>Faculty</td>
<td>174.40</td>
<td>165.83</td>
<td>169.63</td>
</tr>
<tr>
<td>Lecturer *</td>
<td>**58.39</td>
<td>86.25</td>
<td>84.81</td>
</tr>
<tr>
<td>Department Chair</td>
<td>6.20</td>
<td>6.20</td>
<td>6.20</td>
</tr>
<tr>
<td>MPP</td>
<td>9.00</td>
<td>8.00</td>
<td>7.00</td>
</tr>
<tr>
<td>Staff - Departmental</td>
<td>48.51</td>
<td>52.76</td>
<td>51.29</td>
</tr>
<tr>
<td>Staff - Dean’s</td>
<td>13.33</td>
<td>14.33</td>
<td>13.00</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>312.33</strong></td>
<td><strong>333.37</strong></td>
<td><strong>331.93</strong></td>
</tr>
</tbody>
</table>

* FTE is based on standard replacement rate of the year.
** Part of the lecturer allocation was funded in carryforward funds.
<table>
<thead>
<tr>
<th></th>
<th>FY 20-21</th>
<th></th>
<th></th>
<th>FY 21-22</th>
<th></th>
<th></th>
<th>FY 22-23</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Budget</td>
<td>Actual</td>
<td>Balance</td>
<td>Budget</td>
<td>Actual</td>
<td>Balance</td>
<td>Budget</td>
<td>CYP</td>
<td>Balance</td>
</tr>
<tr>
<td>NG025 (GI2025)</td>
<td>1,200</td>
<td>1,173</td>
<td>27</td>
<td>2,400</td>
<td>2,546</td>
<td>(146)</td>
<td>2,400</td>
<td>2,400</td>
<td>0</td>
</tr>
<tr>
<td>NR101 (RRT)</td>
<td>606</td>
<td>686</td>
<td>(20)</td>
<td>663</td>
<td>695</td>
<td>(32)</td>
<td>747</td>
<td>747</td>
<td>0</td>
</tr>
<tr>
<td>NG001 (Work study)</td>
<td>101</td>
<td>76</td>
<td>25</td>
<td>101</td>
<td>100</td>
<td>1</td>
<td>115</td>
<td>115</td>
<td>0</td>
</tr>
<tr>
<td>NR401 (CFW)</td>
<td>3,038</td>
<td>2,905</td>
<td>133</td>
<td>2,116</td>
<td>1,737</td>
<td>379</td>
<td>2,073</td>
<td>1,823</td>
<td>250</td>
</tr>
<tr>
<td>SU/SG (Mini awards)</td>
<td>338</td>
<td>81</td>
<td>257</td>
<td>389</td>
<td>132</td>
<td>257</td>
<td>383</td>
<td>250</td>
<td>133</td>
</tr>
</tbody>
</table>

CYP = Current Year Projection

in thousands of dollars
Instructional support expenses returned to pre-pandemic levels, as we returned to in-person instructions and student research activities in the past year.
Budgeted Activities Funded with Carryforward Funds

<table>
<thead>
<tr>
<th>Activity</th>
<th>FY 20-21</th>
<th>FY 21-22</th>
<th>FY 22-23</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contractual Services</td>
<td>21</td>
<td>14</td>
<td>105</td>
</tr>
<tr>
<td>COSE Facilities</td>
<td>138</td>
<td>167</td>
<td>154</td>
</tr>
<tr>
<td>Equipment</td>
<td></td>
<td>102</td>
<td>69</td>
</tr>
<tr>
<td>Faculty awards &amp; grants</td>
<td>67</td>
<td>32</td>
<td>37</td>
</tr>
<tr>
<td>Faculty searches</td>
<td></td>
<td>32</td>
<td>44</td>
</tr>
<tr>
<td>HEERF/RSCA</td>
<td></td>
<td>476</td>
<td>319</td>
</tr>
<tr>
<td>RRT True up</td>
<td></td>
<td></td>
<td>156</td>
</tr>
<tr>
<td>Lecturer expenses</td>
<td>1,777</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Multi-year/ongoing programs</td>
<td>124</td>
<td>554</td>
<td>499</td>
</tr>
<tr>
<td>Program development</td>
<td>175</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>Supplies &amp; services</td>
<td>680</td>
<td>705</td>
<td>712</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>2,982</td>
<td>2,084</td>
<td>2,094</td>
</tr>
</tbody>
</table>
Budgeted Activities Funded With Carryforward Funds

- Department operating expenses
- Instructional supplies & services
- Student assistants
- Equipment purchases & maintenance
- Infrastructure Improvements
- Service contracts
- New faculty start up
- Repairs and remodels for faculty lab and office spaces
- College vehicles operations

- IT equipment
- Course coordination
- Faculty curricular support
- Professional development
- Insurance premiums
- Faculty and student travel
- College and department priorities
- Health & Safety
- Hospitality
Budget Implementation Strategies

- Increase retention through high-quality instruction
- Build course schedule that supports student progress to degree
- Reduce the number of low enrolled courses
- Strategize the frequency of elective offerings
- Participate in campus recruitment and retention efforts
- Collaborate with CPaGE to increase opportunities for upskilling & degree completion programs
- Continue to raise external funds to enhance resources for CoSE
Thank you

Q & A
Member Forum
Public Forum
SF State
Alternative Revenue
UBC Working Group

Jeff Wilson, Vice President of Administration & Finance and CFO
• Workgroup member nominations will be sent to all UBC members after this meeting

• UBC members can self-nominate or recommend a colleague (non-UBC member) as an advisory member

• Follow up will be offered at May’s UBC meeting
Chargeback
workgroup update

Mari Hulick, UBC member
Associate Professor/Chair, School of Design, LCA
The Vice President of Administration & Finance and CFO should create and convene a cross-divisional committee to focus on chargeback practices and procedures. The committee should also focus on intra-divisional delivery of products and services that advance SF State’s academic mission.
## Chargeback (Cost Recovery) Governance Committee Members

<table>
<thead>
<tr>
<th>Name</th>
<th>Title and Affiliation</th>
<th>Department/Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>Andrews, Bob</td>
<td>AVP, Facilities Services Committee Chair/Facilities Representative</td>
<td>Administration &amp; Finance</td>
</tr>
<tr>
<td>Barranco, Joe</td>
<td>Associate Professor, Physics &amp; Astronomy, COSE, Department Chairs</td>
<td>Academic Affairs</td>
</tr>
<tr>
<td>Chau, Ly</td>
<td>Director of Finance, LCA College Business Officers</td>
<td>Academic Affairs</td>
</tr>
<tr>
<td>Delgadoillo, Maritza</td>
<td>Director for Capital Project Management, CPDC Representative</td>
<td>University Enterprises</td>
</tr>
<tr>
<td>Domingo, Carmen</td>
<td>Dean, College of Science &amp; Engineering</td>
<td>Academic Affairs</td>
</tr>
<tr>
<td>Feng, Elaine</td>
<td>Finance Director, CPAGE, College Business Officers</td>
<td>College of Professional &amp; Global Education</td>
</tr>
<tr>
<td>Hulick, Mari</td>
<td>Associate Professor/Chair, School of Design, LCA</td>
<td>Academic Affairs</td>
</tr>
<tr>
<td>Jaramilla, Mark</td>
<td>Senior Director of Operations, Facilities &amp; Operations, Building Coordinator</td>
<td>Associated Students</td>
</tr>
<tr>
<td>Lee, Vicky</td>
<td>Director of Finance, SF State Foundation, Advancement Representative</td>
<td>Advancement</td>
</tr>
<tr>
<td>Lipschuetz, Angie</td>
<td>Associate Dean, CPAGE</td>
<td>College of Professional &amp; Global Education</td>
</tr>
<tr>
<td>Mikami, Tiffani</td>
<td>Director of Business Operations, HDCS, Building Coordinator</td>
<td>Administration &amp; Finance</td>
</tr>
<tr>
<td>Mooney, Dylan</td>
<td>Help Desk/Computer Labs Coordinator, CHSS</td>
<td>University Budget Committee Liaison</td>
</tr>
<tr>
<td>Piao, Sylvia</td>
<td>University Controller, Fiscal Affairs, University Accounting (Controller)</td>
<td>Administration &amp; Finance</td>
</tr>
<tr>
<td>Redding, Nicole</td>
<td>Director, Disability Programs &amp; Resource Center, SAEM</td>
<td>Student Affairs &amp; Enrollment Mgmt</td>
</tr>
<tr>
<td>Remolona, Janet</td>
<td>Personnel Officer, Lam Family College of Business, Building Coordinator</td>
<td>Academic Affairs</td>
</tr>
<tr>
<td>Schachman, David</td>
<td>Director of Business Operations, SAEM Business Officer</td>
<td>Student Affairs &amp; Enrollment Mgmt</td>
</tr>
<tr>
<td>Sharber, Brian</td>
<td>Administrative Specialist, Office of the VP, SAEM</td>
<td>Student Affairs &amp; Enrollment Mgmt</td>
</tr>
<tr>
<td>Santiago, Roberto</td>
<td>Associate Director, Disability Programs &amp; Resource Center, SAEM</td>
<td>Student Affairs &amp; Enrollment Mgmt</td>
</tr>
<tr>
<td>Stoian, Elena</td>
<td>Executive Director of Budget &amp; Operations Budget Administration</td>
<td>Administration &amp; Finance</td>
</tr>
<tr>
<td>Tong, Cathy</td>
<td>College Academic Business Officer, GCOE College Business Officers</td>
<td>Academic Affairs</td>
</tr>
<tr>
<td>Vasquez, Mirna</td>
<td>Office Manager, Academic Senate, Academic Office Coordinator</td>
<td>Academic Affairs</td>
</tr>
<tr>
<td>Ward, Samantha</td>
<td>Space &amp; Faculty Utilization Specialist, CHSS Academic Building Coordinator</td>
<td>Academic Affairs</td>
</tr>
<tr>
<td>Wilson, Jeff</td>
<td>Vice President &amp; CFO, Administration &amp; Finance, Executive Sponsor</td>
<td>Administration &amp; Finance</td>
</tr>
<tr>
<td>Yee, Sarah</td>
<td>Associate Director of Business Services, ITS</td>
<td>ITS Representative Administration &amp; Finance</td>
</tr>
<tr>
<td>Yu, Judy</td>
<td>Director of Financial Services, Facilities Services</td>
<td>Administration &amp; Finance</td>
</tr>
</tbody>
</table>
## Cost Recovery (Chargeback) Governance Steering Committee

| Name         | Position and University
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Andrews, Bob</td>
<td>AVP, Facilities Services Committee Chair/Facilities, Administration &amp; Finance</td>
</tr>
<tr>
<td>Chau, Ly</td>
<td>Director of Finance, LCA College Business Officers, Academic Affairs</td>
</tr>
<tr>
<td>Feng, Elaine</td>
<td>Finance Director, CPAGE, College Business Officers, College of Professional &amp; Global Education</td>
</tr>
<tr>
<td>Hulick, Mari</td>
<td>Associate Professor/Chair, School of Design, LCA Chairs, Academic Affairs</td>
</tr>
<tr>
<td>Mooney, Dylan</td>
<td>Help Desk/Computer Labs Coordinator, CHSS, University Budget Committee Liaison</td>
</tr>
<tr>
<td>Piao, Sylvia</td>
<td>University Controller, Fiscal Affairs, University Accounting, Administration &amp; Finance</td>
</tr>
<tr>
<td>Stoian, Elena</td>
<td>Executive Director of Budget &amp; Operations Budget, Administration &amp; Finance</td>
</tr>
<tr>
<td>Ward, Samantha</td>
<td>Space &amp; Faculty Utilization Specialist, CHSS, Building Coordinator, Academic Affairs</td>
</tr>
<tr>
<td>Wilson, Jeff</td>
<td>Vice President &amp; CFO, Administration &amp; Finance, Executive Sponsor, Administration &amp; Finance</td>
</tr>
</tbody>
</table>
Cost Recovery (Chargeback)

Timeline

1. April 24: Policy will be distributed
2. April 24 – May 8: Public review and comment period
3. Early May: Committee reviews and integrates comments
4. Early June: Committee delivers policy to VP Jeff Wilson
Thank you

(can take member questions if time allows; public can ask questions during the Public Forum coming up soon)
Public Forum

Open to all guests and UBC members

Please:

✓ “raise your hand” (found on your Reactions menu, lower right corner)
  Unmute yourself when called upon to speak. For transparency, please begin with your name, title/department. Mute when finished to reduce noise.

✓ limit to one question, so everyone has a chance to speak.
  You can “Raise your Hand” again with a follow up question, if time allows.

✓ Thank you for sharing this space respectfully with our community members
We appreciate your interest in our University’s budget process and the service of our UBC members and guests, in support of our students and all our Gator families.

Check our UBC webpage for information, past meeting materials, meeting updates and how to contact the UBC

https://adminfin.sfsu.edu/ubc