

#### **University Budget Committee**

Jeff Wilson, CFO & Vice President, Co-Chair Amy Sueyoshi, Provost & Vice President, Co-Chair UBC webpage: https://adminfin.sfsu.edu/ubc

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# **University Budget Committee Meeting Minutes**

Meeting Date: Thursday, October 23, 2025, via Zoom

Voting Members Present: Shivani Bokka, Robert Keith Collins, Jennifer Daly, Brandon Foley, Michael Goldman,

David Hellman, Mari Hulick, Alex Hwu, Jeff Jackanicz, Crystal Kam, Irina Okhremtchouk, Mary Menees, Dylan Mooney, Jamillah Moore, Daniel Paz Gabriner, Alesha Sohler, Genie

Stowers, Amy Sueyoshi, Alaric Trousdale, Jackson Wilson, Jeff Wilson

Non-voting members present: Christine Hintermann, Chanda Jensen, Katie Lynch, Lynn Mahoney, Cesar Mozo,

Tammie Ridgell, David Schachman, Michael Scott, Jamil Sheared, Elena Stoian

Guest presenters: Chris Farmer, Hamid Ghaemmaghami, Lori Beth Way

Members Absent: Emiliano Balistreri, Deborah Elia, Brad Erickson, Ashkan Forouhi, Tim Jenkins, Venesia

Thompson-Ramsay

Meeting coordination: Nancy Ganner, Mariela Esquivel

Accompanying presentation can be found here: UBC Presentation October 23, 2025

UBC co-chairs called the meeting to order at approximately 10:03 A.M.

# Agenda topic – Welcome from Co-Chairs and Agenda review

- Co-chairs welcomed committee members and guests.
- Reminded of ways to contact UBC including office hours.

### Agenda topics - Member roll call, Meeting Minutes approval

- Quorum established.
- Minutes approved as submitted.

#### Agenda topic - President's Remarks

- Lynn Manohey shared an update on the CSU loan from the state: CSU accepted the loan. CSU will work with unions on a one-time distribution of funds to all CSU employees. There's concern when the CSU takes a risk like this, as the loan is due July 1<sup>st</sup>, 2026. There will be conversations with the legislature about repayment. The hope is CSU funding gets restored on a permanent basis.
- Acknowledged this meeting might be difficult with the enrollment presentation. Although SFSU is not
  the only campus facing enrollment challenges, without dramatic change the campus will be half the size
  it once was. A new ambitious strategic enrollment plan will receive support from the Chancellor's Office
  (CO) to implement new communications, marketing and recruitment strategies. This alone isn't enough
  and it's not just about recruiting new students; things have to be done differently all over campus.

- Stressed academic programs have to align with current enrollment demand. Applications for some programs are in single digits, so some majors don't match what students want. The <u>Institutional Review Committee</u> (IRC) will help pave a path forward to do things creatively, similar to planning for the <u>San Francisco Bay Region Network</u> to rethink how administrative services are provided in order to reduce costs. This has to be done on the academic side also.
- Heard comments the CSU/campus budget problems are over, but this is far from true. The CSU still has to meet enrollment targets, and there is the 3%-5% funding reallocation plan. Of the 22 CSU's, 12 are growing while the others are shrinking. The whole system needs to be right-sized. When enrollment goes down, tuition revenue is lost while mandatory costs keep increasing (ex: utilities, benefits, compensation) all while there's turmoil at the state level. The CSU budget is in chaos, predicting major deficits as some funds are driven by federal government actions. SFSU is likely facing a double-digit budget reduction for next year.
- Asked all to think about reorgs. Campus can still offer foreign languages, classics, philosophy, etc., but needs to look at creative methods, as it can no longer be offered the way it's been done in the past.
   Shared gratitude for the IRC, as academia has a tendency to think and take a long time to act, but there is no time left – only urgency. Enrollment management needs academic programs that can maximize enrollment. Reinvention is needed while reducing expenses.
- Concluded with news about the new partnership with SFUSD and CCSF, removing all administrative barriers to admissions. SF kindergarten through college will be a seamless admission process. SFSU is also working on direct admissions with other parts of the Bay Area also.
- Mari Hulick commented that along these lines, there's an event next week bringing together faculty to come up with new ways to proceed in the future. Meeting the needs of today's students should be a multi-pronged approach and this could lead to further conversation, ideas and action plans.
- Lynn Mahoney agreed new ideas are needed and faculty have to drive the change. Has read that faculty are complaining about increasing class sizes. Met with student groups recently who said their faculty blames her personally ruining the quality of education at SFSU, so not all faculty are on the same page. Asked all to remember when the university is disparaged, it drives enrollment down further.
- Faculty should work with their chairs and deans to find common ground. Stated she's glad faculty are coming together to work on this challenge, to teach different courses, to be able to add 5-10 more students to their classes so as to lean into the changes and move forward.
- Mari Hulick shared she sees more faculty coming together. As chair she receives similar messages, but still feels hopeful. Thinks faculty have been marginalized when they need to be front and center.
- **Genie Stowers** commented she's disappointed with the IRC report, as they could have made more difficult choices and instead only generated data analysis. Asked what administrative burdens are being reduced for admissions.
- Katie Lynch replied barriers for students have been reduced, but more remain (i.e., the withdrawal process or grade-forgiveness process). New partnership with SFUSD and CCSF will allow the campus to exchange information to admit students before they even apply, so when they think they may not be accepted or worry about the cost of college, they'll already have direct admission to SFSU. They also offer financial aid workshops, admissions workshops and making everything build towards the next step for enrollment. As the partnership continues, there will be automatic transcript exchange so students don't need to take those steps. As processes improves, they'll expand to other school districts.

- **Genie Stowers** remarked she sees both sides of administration and faculty, and no one is being upfront about the situation and stating clearly what needs to happen (i.e., layoffs, reducing majors, reducing departments). The easy cuts have been done but nearly 90% of costs are salaries. Shared frustration that no one wants to step over that line, as everyone seems to be waiting for someone else to say it. It's a big barrier to moving forward.
- Lynn Mahoney agreed it's time to step over that line as there's only one way to reduce costs: to reduce personnel. Was hoping it could happen through attrition as there's very little hiring happening. The budget numbers require more dramatic change. Addressed a comment in Chat that the campus has to support areas that can grow, but not by only a handful of students exponential growth is needed. Enrollment can bring in more students, but throwing \$1M some majors can only net 10 more students while the same \$1M for another major could net 400 students. Focus has to be on programs that can bring in the 400, and that will require reallocating resources internally.
- Chanda Jensen asked about the SFSUSD/CCSF partnership and if other counties will be included.
- Lynn Mahoney responded they started with Riverside but it only yielded 12 students. Efforts will focus on places most SFSU students come from; SF and the closest three Bay Area counties. The CO did the Riverside partnership and while happy to offer it, SFSU will not spend many resources for a small number of students. Bay Area will come first, then LA County. However, even LA County's population of 18-year-olds is plummeting, and campus has to be mindful of that.
- Christine Hintermann commented that as staff member and union representative, she's disheartened by the term "marginalized" being used for faculty when there's so much unseen work done by staff especially when talking about commonality and coming together. AOC's and similar positions are part of what keeps programs running and they also participate in that extra work when class loads and schedules change, and all the procurement processes they handle. Staff numbers have been decreasing and there are lecturers who are now staff, as well as those who are CSU and SFSU alum. When talking about a community feeling marginalized, everyone should be included.
- Lynn Mahoney thanked Christine for her heartfelt remarks. Emphasized stating one group is marginalized can be divisive as everyone bears the current reality.
- Burcu Ellis remarked this Fall is the start of the <u>ADT's for transfer students</u>, where every community
  college student can pick an ADT major because sometimes students don't know about them and are
  excited when they find one they connect with. Urged all to think more about the transfer student
  population and impacts this new effort can have.
- Lynn Mahoney agreed there was a lot of faculty and staff working behind the scenes to make that happen, and SFSU's transfer numbers stabilized this year. Student Enrollment Management will have people embedded in its large feeder community colleges. Closed remarks by stating the campus community has to work together on student enrollment and retention.
- **Jeff Wilson** asked Burcu to share information about the ADT program.
- Burcu Ellis thanked Chris Sugarman for his hard work on this and explained ADT's (Associate Degrees
  for Transfer) ensure when transferring to SFSU, all lower division requirements from that major as well
  as GE requirements are met. It speeds up graduation and instead of letting students choose to have an
  ADT if they want to, now they're requiring every student in every community college to pick one. She
  was recently interviewed about the program in Golden Gate Xpress and encourage all to check the ADTs
  and reach out to Christopher Sugarman with any questions.
- No further questions asked.

# Agenda topic — 2025-2026 Enrollment Update

- **Katie Lynch** acknowledged she and Lori Beth Way will share not-so-great news about enrollment but there are improvement opportunities to work on together.
- (see slides)
- **David Hellman** noting the mention of <u>WICHE</u>, asked how SFSU can more aggressively target students in red states that may want to move to California. Technology, AI and programs offered in Ethnic Studies connect to recent social movements and may be a draw. Asked if worth advertising in in those areas.
- Lori Beth Way shared they have a strategy to attract those students have done well recruiting in similar areas. Recruiting out-of-state is costly and they've focused on where they believe they can make a difference with certain populations. The WICHE alliance helps out-of-state students pay in-state tuition and it has netted a few students.
- Amy Sueyoshi added they've studied recruiting more local students due to the high cost of living. Many community college students could come to SFSU for nearly free based on financial aid vs. spending 5+ years at a community college running down their financial aid and not being able to use it at a 4-year university. They're actively recruiting lower division transfers so they don't have to get an Associate's Degree and instead can transfer after one or two semesters to pursue a Bachelor's.
- **Mike Goldman** wondered what's being done to identify new markets in California including online programs and non-traditional students.
- Lori Beth Way replied they've looked into bringing back adult learners with "some college/no degree".
   Many other schools are invested in this and while it seems a good market, it's difficult to get them to come back. CPaGE offers degree-completion programs for psychology, criminal justice and business, but it's difficult to pursue. SFSU doesn't have 100% online degrees outside of CPaGE and while there may be some opportunity there, SFSU students tend to do better in-person.
- Amy Sueyoshi added CPaGE is tapping into new domestic markets, as the international student population is declining. Adult learners need online learning outside of work hours and shorter class terms (8wk vs. 15 wks). Faculty would need to be willing to teach on Fridays, weekends, offer shorter courses. There are also talks to move some CPaGE programs state-side to boost enrollment. Faculty participation will be needed to tap into these new markets.
- **Danny Gabriner** asked about the CO submission and enrollment projections with the development of the SEMP (Strategic Enrollment Management Plan).
- Lori Beth Way replied the CO requested an enrollment projection matching the financial reality to those reductions. The SEMP plan is to stop the decline but high schools in cities like San Francisco and Oakland are closing due to enrollment decline so the demographics just aren't what they used to be.
- **Jeff Wilson** added the CO enrollment submission was part of a larger request on financial planning and budgeting for fiscal year '25-'26, and looking to the next 4-5 years taking projected enrollments into account. The strategy is to be cautious with planning.
- No further questions received.

#### <u>Agenda topic – 2026-2027 Budget Planning Review</u>

• **Jeff Wilson** explained this presentation will focus on fiscal year '26-'27 budget planning with an update on the proposal the CSU Board of Trustees makes to the state.

- **Elena Stoian** presented the annual budget process, the CSU Board of Trustees 2026-2027 budget proposal and SFSU budget planning.
- (see slides)
- No questions received.

# <u>Agenda topic – Institutional Resilience Project: Space Utilization</u>

- **Hamid Ghaemmaghami** reviewed the work he and Chris Farmer did with Huron, focusing on campus retail spaces, land, offices and classrooms. Revenue-generating opportunities and cost savings can help support the university's financial stability.
- (see slides)
- **Genie Stowers** asked about Manzanita Square's retail spaces, as the ones leased don't seem busy despite the great location.
- **Chris Farmer** replied Manzanita's opening coincided with the start of the pandemic and it's been slow to fill retail spaces since then. Noted UCorp doesn't actually don't manage those spaces directly.
- **Jackson Wilson** asked about the '25-'26 budget plan where there were three scenarios with the question of a 3-5% reallocation: as the gap increases between target enrollment and actuals, 3% may be too optimistic and it may be better to plan for a 4%-5% reallocation.
- **Jeff Wilson** advised SFSU received a commitment from the CO to have that result by December; with current trends, a 5% reallocation is likely. Last year it was 3% which is why it was included.
- **Danny Gabriner** asked if the CA loan will be paid back on the deadline noted or beginning of next fiscal year -- where funds may come from, as its not included in the slides.
- **Jeff Wilson** replied a portion of the CSU allocation will be used to repay the loan for a zero net effect. However, the danger is if CSU uses the loan and the state doesn't fulfill the legislature's commitment, the loan will need to be repaid and that's when it affects budget. Regardless of current scenarios or new ones, the question will be if the deficit is to be covered by reserves, and by how much.
- **David Hellman** asked if the 6% tuition increase might be impacting enrollment and if breaking that up into smaller pieces may have been a better idea vs. 6% at once.
- **Jeff Wilson** clarified it's 6% per year for 5 consecutive years for a 30% total increase. This is a situation the CSU put itself in by not increasing tuition for many years. Has not heard if it impacts enrollment.
- Amy Sueyoshi added overall enrollment in the CSU has actually increased overall, as it did when they increased tuition years ago.
- Lori Beth Way agreed that the increase in tuition hasn't had a negative impact because of the way financial aid works out for students.
- Christine Hintermann shared as an undergrad at Sonoma State, tuition was raised one-time at nearly 30% and that was hard for students as it happened at the same time as the housing crisis and a tight job market. Agrees 6% per year is easier than 30% all at once.
- **Katie Murphy** commented re: space utilization, there was talk about auditing office spaces and desk-share options when reviewing workspaces. Asked if they will only be reviewing empty spaces or if there is some truth to this, especially as office space may become available when lecturers are not retained.
- **Jeff Wilson** clarified they would only consider this if spaces become available in order to audit what might be offered to a potential tenant.
- No further questions received.

# Agenda topic - Office Hours and Budget Literacy

- **Jeff Wilson** encouraged all to attend UBC Office Hours to share topics of interest.
- (see slide)
- No questions received.

# Agenda topic – Public Forum

• No questions received.

# Co-Chairs adjourned the meeting approximately 12:00 PM.

• Next UBC meeting: Thursday, November 20, 2025 from 10:00 AM – 12:00 PM via Zoom

-end (nrg)

#### From the Chat:

og:58:32 From co-chair Amy Sueyoshi: <a href="https://www.sfgate.com/bayarea/article/mayor-daniel-lurie-says-trump-call-federal-21116312.php">https://www.sfgate.com/bayarea/article/mayor-daniel-lurie-says-trump-call-federal-21116312.php</a>

10:10:34 From Member Alesha Sohler: My apologies for my camera being off and my dropping of the call. I'm traveling today

10:19:46 From Member Shivani Bokka: Hello everyone, I am in a low network area, which is why I might have missed the roll call. The internet connection is very weak here.

10:20:42 From Ryan Howell, PSY: Yep. Needs to happen.

10:22:25 From Member David Hellman: Thanks for not forgetting us commuters from the East Bay

10:22:32 From Member Mari Hulick (she/her): Connect Poster\_F25\_V2.pdf

10:22:59 From Jennifer Waller: What does it mean to remove administrative barriers for attendance?

10:23:00 From Aaron Kerner - Director of the School of Cinema: You said "double digit reduction" ... I assume that's a percentage

10:23:17 From Lynn Mahoney (she, her, hers): yes, Aaron

10:24:38 From Member, Katie Lynch (she/her/hers): Replying to "What does it mean to remove administrative barrier...": we will be exchanging data with SFUSD and CCSF so we can notify students of their admissibility prior to even applying. Our goal is to take away that assumption that college isn't accessible or affordable. Or that they can't get in. this and other things like workshops, financial aid counseling, etc.

10:25:00 From Jennifer Waller: Replying to "What does it mean to remove administrative barrier...": That's excellent. Thanks!

10:26:07 From Aaron White: Our class sizes are doubling in cases from 70 to 120+. That's not a few more students 10:26:29 From Maricel G. Santos: Replying to "What does it mean to remove administrative barrier...": Agree. Where can we read a written report that explains this important effort?

10:27:42 From Member Mari Hulick (she/her): Registration and other systems are very difficult

10:27:54 From Ryan Howell, PSY: There needs recourses (budgetary) allocated to programs, majors, and department that are working at the intersection of creative enrollment solutions.

10:28:37 From Ryan Howell, PSY: Replying to "There needs recourses (budgetary) allocated to pro...": \*resources 10:29:44 From Member, Katie Lynch (she/her/hers): Replying to "What does it mean to remove administrative barrier...":

this will all be announced at the 11AM press conference and then more information will be available.

https://future.sfsu.edu/quaranteed-admissions

10:31:49 From Member Danny Paz Gabriner: Yes, allocate resources towards things that can help the university grow!

10:32:30 From Member, Katie Lynch (she/her/hers): Senate Bill 640

10:34:55 From Member Mari Hulick (she/her): Hear, Hear @Member Christine Hintermann

10:35:11 From Samantha Ward: Yes, Christine!!!

10:35:29 From Katie Murphy: Staff are resigning due to low morale, and not being replaced. The work is being thrown onto remaining staff without revised position descriptions.

10:35:44 From Anarose Flores Schelstrate: Thank you Christine!

10:35:46 From Andreana Clay: Thanks, Christine.

10:35:49 From Member Dylan Mooney: AGREED!!!

10:35:52 From Samantha Ward: Thank you, President Mahoney!

10:35:57 From Michael Liles (He/Him/His): Thank you Christine!

10:36:10 From Member Mary Menees: Thank you, Christine!

10:36:10 From Elsie Bondoc: Thanks Christine!

10:36:14 From Jennifer Waller: Your hard work is so appreciated, Christine.

10:36:17 From Jill Ford: Thank you so much, Christine

10:36:36 From Isabel Seiden: Replying to "Staff are resigning due to low morale, and not bei...":

Without revised PDs or additional compensation. At Campus Staff Forum there was a question about how we compensate staff for extra work but as an institution we don't

10:36:59 From Member Mary Menees: Thank you President Mahoney for your honesty.

10:37:33 From Katie Murphy: Replying to "Staff are resigning due to low morale, and not bei...":

@Isabel Seiden Exactly! And these new duties are not being analyzed by Comp and Class through the PD revision process to see if we qualify for reclassification.

10:38:13 From Lori Beth Way: Associate Degree for Transfer

10:38:34 From Isabel Seiden: Replying to "Staff are resigning due to low morale, and not bei...":

10:38:37 From Nick Curry: Associate Degree for Transfer

10:38:43 From Lori Beth Way: Nicely done Burcu!

10:39:29 From Jane DeWitt: https://ugs.sfsu.edu/2024-2025\_ADT-pathways-roadmaps

10:39:38 From Lori Beth Way: Small caveat - if a community college student says they are not interested in transferring, then they don't have to be put on an ADT

10:39:45 From Nick Curry: ADT Major & Campus tool

10:39:48 From Katie Murphy: Replying to "Staff are resigning due to low morale, and not bei...":

And the "attrition" approach to balancing the budget disincentivizes the University from improving our working conditions - at the expense of student success.

10:40:45 From Member Christine Hintermann: Replying to "Staff are resigning due to low morale, and not bei...": Agree, forgot this point, I was sort of seething.

10:40:59 From Jane DeWitt: Replying to "https://ugs.sfsu.edu/2024-2025\_ADT-pathways-roadma...":

ADTs accepted here, there's a button so that you can see this information by SFSU majors and the ADTs accepted in each major.

10:43:45 From Katie Murphy: Replying to "Staff are resigning due to low morale, and not bei...": @Member Christine Hintermann I appreciate you mentioning that many of us are alumni. How can we promote SFSU as an engine of social mobility when we have none?

10:47:40 From Lori Beth Way: Please hear that as we're not giving up!

10:48:30 From Burcu Ellis: @Lori Beth Way You and I have been working on Returning students--is there a plan for "academic forgiveness" for students who have left us to have one time "come back and retain 2.0 in your first semester and you are fine." Can we remove administrative barriers to return?

10:49:18 From Lori Beth Way: @Burcu Ellis I like how you're thinking! Unfortunately, most of those rules are system-wide rules, but we can advocate on that level as well.

10:50:51 From Lori Beth Way: Thanks to everyone working with us on the plan!

10:51:58 From Burcu Ellis: Replying to "@Burcu Ellis I like how you're thinking! Unfortuna...": There are many adult CA students who are interested in returning but the process is hard and costly. Maybe we could advocate the system for a one-time pilot to see if we can make a difference.

10:52:48 From co-chair Amy Sueyoshi: Replying to "@Burcu Ellis I like how you're thinking! Unfortuna...":

Yes Burcu, the Chancellor's Office is asking us what system barriers can they remove, so we will put your feedback on the list.

10:56:55 From Katie Murphy: "we have to have more internships" - I recommend consulting with Paloma Mathern, who has served as the Internship Coordinator for Communication Studies for years.

10:58:03 From Katie Murphy: Replying to ""we have to have more internships" - I recommend c...": I will be joining Paloma and our students on a field trip to SFMTA headquarters tomorrow.

10:59:08 From Member, Katie Lynch (she/her/hers): #belikeburcu (i like it)

10:59:31 From Bob Bonner: Do we have data on student behaviors who are waitlisted/not admitted to high enrolled CSUs but accepted in lower enrolled CSUs? I believe I saw the CSU had 4k more students than last year. It seems like a policy choice to allow those students to be unevenly distributed unless the data shows, for example, students who are not admitted to SJSU tend to not enroll in other bay area schools if they were accepted in them.

10:59:47 From Member Genie Stowers (she/her) on Bay Miwok lands: #belikeburcu !!! pass on ideas!

10:59:50 From Aaron Kerner - Director of the School of Cinema: My kid is attending SFSU right now.

11:00:10 From Lori Beth Way: Aaron also just brought back 4 Cinema students! Thanks Aaron!

11:01:18 From Ryan Howell, PSY: Yep. Grew up in Texas. Went to school in CA and never left.

11:01:26 From Member Christine Hintermann: Ads in those states? I see NH and other schools from out of state playing ads here on Spotify, you tube, etc

11:01:44 From Heather Sawyer: Replying to "Yep. Grew up in Texas. Went to school in CA and ne...": Same! Love this idea.

11:02:23 From co-chair Amy Sueyoshi: WUE!

11:02:42 From Lori Beth Way: Yes, that's it.

11:03:14 From Lori Beth Way: This is why a major focus on SFUSD and CCSF right now. Thanks, Amy.

11:03:35 From Member Christine Hintermann: I was one of those kids

11:03:35 From Member David Hellman: Maybe getting current students to use social media to help with recruitment out of state

11:03:37 From Robyn Crook: Social media is free and surely we can compose a compelling message of inclusion, safety and welcome that would reach students in red states?

11:04:01 From Aaron Kerner - Director of the School of Cinema: We are programming multiple tours from SFUSD schools—groups of 60 plus students for each tour.

11:04:02 From Lori Beth Way: @David Hellman Yes! We just started employing student social media interns in SMC.

11:04:18 From co-chair Amy Sueyoshi: Replying to "Maybe getting current students to use social media...": Yes correct! We're trying to get departments to boost their websites, social media sites.

11:04:23 From Member David Hellman: But isn't our local student draw drying up regionally?

- 11:04:51 From co-chair Amy Sueyoshi: Replying to "Maybe getting current students to use social media...":
- I wonder how the library's tiktok page could also attract students? Your thoughts?
- 11:05:08 From Member Mari Hulick (she/her): Replying to "But isn't our local student draw drying up regiona...":
- We are in the Enrollment Cliff that's been predicted since the early 'oos.
- 11:05:27 From Bob Bonner: Have we tried out of state strategies to confirm that the ROI is better? A phone call to counselors in NISD where I went to school in Texas is free and lots of military families who could use the GI bill to send their kids to San Francisco
- 11:05:33 From Member Mary Menees: What about second bacc?
- 11:05:51 From co-chair Amy Sueyoshi: OMG we need to get Lor Beth's brother back! Maybe he can move in with you.
- 11:05:53 From Member David Hellman: Replying to "Maybe getting current students to use social media...": I will talk to my colleagues about that... and add @Christy Stevens to this... thanks
- 11:05:56 From Matt Itelson: Replying to "Social media is free and surely we can compose a c...": To do this effectively, one would need to invest money in boosted posts that target social media users based on their location, demographics and other data.
- 11:06:34 From Anna Lebedeff: Yay, Dean Hwu!
- 11:06:41 From Member Mary Menees: What about second bacc?
- 11:06:45 From Burcu Ellis: @co-chair Amy Sueyoshi UCs admitted too many students and a percentage can't make it in those areas and all UC dropouts do transfer. Those are local students that should receive a welcome from SFSU.
- 11:07:15 From Lori Beth Way: Replying to "What about second back?": Yes, we are increasing Second Bacs and trying to reduce barriers for them. For Spring semester, they have much earlier registration dates than in the past.
- 11:07:18 From Ryan Howell, PSY: The psychology online degree completion program has over 200 adult learners who are making progress on their Psychology major. We graduated our first cohort last spring. And will have two more cohorts graduate this spring.
- 11:08:54 From Member Alex Hwu (he/him/his): At CPaGE we are actively exploring Master degrees for both Adult learners and international students.
- 11:08:57 From Anna Lebedeff: Replying to "The psychology online degree completion program ha...":I've created a survey to collect graduate testimonials to incorporate into our marketing. Jessaca Machado has it.
- 11:11:19 From Nancy Ganner: we will return at 11:15am
- 11:16:17 From Member Alex Hwu (he/him/his): At CPaGE our largest growth programs are Online Psychology degree completion, Paralegal Studies, Data Analysis for Bio-Tech professionals and Pre-Clinical Laboratory Science.
- 11:26:47 From Matt Itelson: Replying to "What does it mean to remove administrative barrier...":
- Breaking news about SFSU guaranteed admissions (gift link): <a href="https://www.sfchronicle.com/sf/article/sfsu-guaranteed-admission-sfusd-ccsf-21114766.php?utm\_source=marketing&utm\_medium=copy-url-link&utm\_campaign=article-share&hash=aHRocHM6Ly93d3cuc2ZjaHJvbmljbGUuY29tL3NmL2FydGljbGUvc2ZzdS1ndWFyYW5oZWVkLWFkbWlzc2lvbi1zZnVzZC1jY3NmLTlxMTEoNzY2LnBocA%3D%3D&time=MTc2MTloMzkzNTMzOA%3D%3D&rid=M2NiNTFlYjltMzUxOSooZjU5LWFmMTgtNjljNzlzNjRmODc3&sharecount=Mg%3D%3D
- 11:28:49 From Katie Murphy: Are you planning for the full implementation of steps for CSUEU staff? Or the partial implementation effective October 1, 2025?
- 11:30:45 From Member Jamil Sheared: Replying to "Are you planning for the full implementation of st...": That's a state question, yes @Member Christine Hintermann?
- 11:31:53 From Member Christine Hintermann: Replying to "Are you planning for the full implementation of st...": <u>Breaking News | Under Worker Pressure, CSU Chancellor Agrees to Accept State Loan for Employee Compensation</u>

11:32:22 From Member Christine Hintermann: Replying to "Are you planning for the full implementation of st...": Contract Action Team CSUEU members we need you!

11:38:01 From Gareth Beilby-SFSU CPDC: Nice work on this exhibit Hamid!

11:41:06 From Sheri Kennedy: are the land revenue numbers gross or net?

11:41:33 From Co-Chair Jeff Wilson: old Student Health Center

11:41:49 From Jennifer Waller: The old student health center would be an amazing place to house counseling programs.

11:41:55 From Chris Farmer: Replying to "are the land revenue numbers gross or net?": The land revenue is gross, but there really isn't much cost associated with those agreements

11:42:19 From Sheri Kennedy: Replying to "are the land revenue numbers gross or net?": no insurance increase, no salaries associated with the teams, marketing, legal, etc?

11:43:23 From Chris Farmer: Replying to "are the land revenue numbers gross or net?":

correct, we've been contacted by groups needing space to store equipment and supplies, so none of the costs you mention 11:46:16 From Chris Farmer: We need your help as you know much more about available space in your respective areas and possibly opportunities to consolidate space

11:46:58 From Kenzie Anne Harris: Is there a plan to hire more people in the trades? Electricians, plumbers, etc are already stretched thin.

11:48:17 From Lori Beth Way: The Hot Pot place is always buzzing but you can only see that from the back of the building. 11:49:16 From Matt Itelson: Replying to "The Hot Pot place is always buzzing but you can on...": IMHO: The businesses on Manzanita Square could benefit from signage on 19th Avenue, although it would add to the visual pollution.

11:49:18 From Kenzie Anne Harris: Replying to "The Hot Pot place is always buzzing but you can on...": it's not cheap though. \$30 after tax and tip for a veggie-only lunch

11:49:22 From Member David Hellman: Replying to "The Hot Pot place is always buzzing but you can on...": I was going to say, "eat more hot pot"

11:49:31 From Anarose Flores Schelstrate: I second Kenzie's question. With SFSU's plant getting bigger, what plans are there to hire more folks in facilities?

11:49:54 From Sheri Kennedy: and parking

11:53:55 From Member Danny Paz Gabriner: 6% for 5 year, we are only in 2nd year of it. 30% total

11:55:32 From Member Danny Paz Gabriner: last year: <a href="https://www.calstate.edu/csu-system/news/Pages/CSU-Sets-Record-First-Year-Enrollment-for-Second-Year.aspx">https://www.calstate.edu/csu-system/news/Pages/CSU-Sets-Record-First-Year-Enrollment-for-Second-Year.aspx</a>

11:58:40 From Sam Silva (They/Them): Good question

12:01:05 From Member Mari Hulick (she/her): Have a good rest of your day, I have a hard out.

12:01:11 From Jennifer Waller: Thanks for all the info!

12:01:17 From Hamid Ghaemmaghami: Thank you

12:01:24 From Lena Song: Thank you 12:01:31 From Afitap Boz: Thank you